

INVESTMENT REPORT

Blitzscaling Ventures Monthly Analysis of Top Firm Deals

Blitzscalable Companies Announcing
Investment Rounds in May

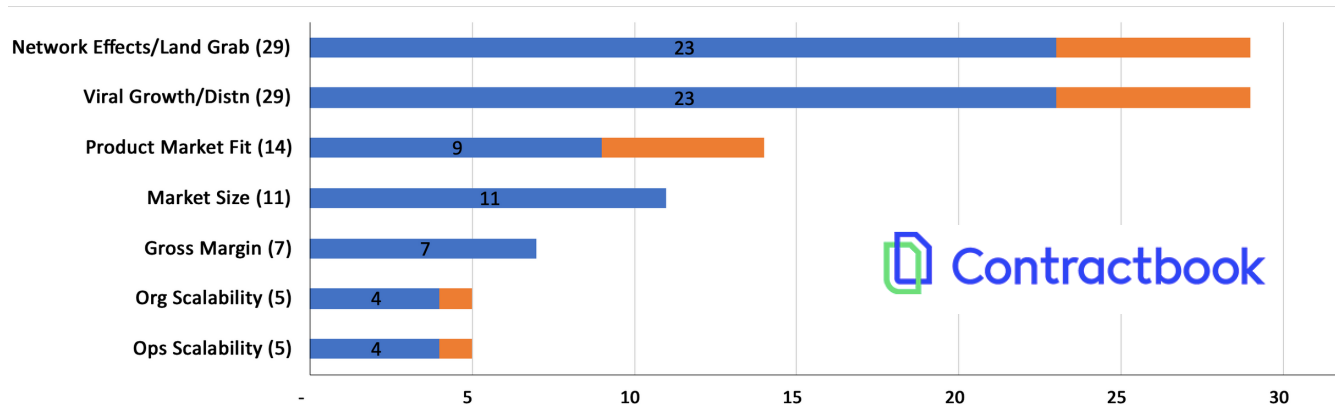


May Deal Statistics

Total Deals Announced	152
Follow-On Investments	78
Initial Investments	74
B2B	86
B2C	60
Possible Candidates	15
Added to our Watch list	4
Rounds over \$100M	28

Contractbook, Inc. - 82/100

Collaborative contracts for the rest of us



Round Size	\$30 Million
Investment Series	Series B
Noted Investors	Bessemer
Location	Copenhagen, Hovedstaden, Denmark
Total Raised	\$43.2 Million

Docusign was founded in 2003 when government policy made electronic signatures legally binding. But viral growth didn't kick in the past decade, when lawyers gradually became comfortable with digital signing; a rare case of government policy leading a tech trend instead of reacting to it.

Digital signing addressed a large pain point, but ContractBook solves a much larger problem. Contracting starts long before it is time to sign, and those of us familiar with the process don't particularly enjoy the trail of emails with black-lined revisions.

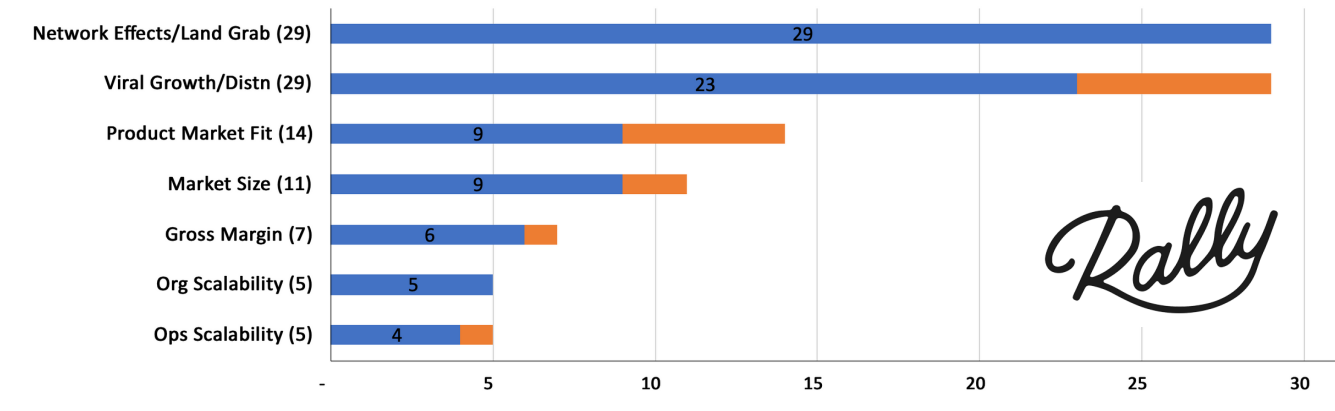
There are a host of contract lifecycle management products in the world today, creating a fragmented market serving the global 2000. So why are we even discussing the company in a Blitzscaling newsletter? Because ContractBook is bringing collaborative contracting to the SMB market with a simpler UX and reasonable pricing, and its working. Bessemer led an A round last fall, and Tiger Global preempted the B round in Q1.

In scoring, this is enterprise SAAS and does well on scaling, margins, and market. Let's focus on the first two elements: winner-take-most & distribution. The product is viral for sure. Not insanely viral, but each contract is between two parties, so each customer will bring new ones to the table every time they use it. We scored it a 9/10 for distribution.

Regarding Docusign's lock on the market - we have seen several Docusign clones in our daily life just this year. Price sensitive customers are seeking alternatives, leaving the SMB market in particular quite vulnerable. ContractBook will also have stronger customer lock-in. Contracts require collaboration, and customers will choose the software everyone feels most comfortable using. It is akin to the difference between recording a video of yourself, vs having a video conference. We tend to choose the video conference everyone else knows and trusts. So a 9/10 for winner-take-most as well. A strong showing for this Copenhagen-based Blitzscaler!

Rally - 85/100

Rally enables buying and selling of fractional shares in collectible assets, enabling anyone to invest in one-of-a-kind collectibles.



Rally

Round Size	\$30 Million
Investment Series	Series B
Noted Investors	Accel
Location	New York, New York, USA
Total Raised	\$109 million

Shake a tree in any startup ecosystem and a bevy of blockchain entrepreneurs will fall out. Before you can get away, a large percentage of them will pitch you on software that can divide the value of a large, valuable asset into small tradable pieces. Sound like a stock market? Sure does, and we all know that stock markets have VERY strong network effects as liquidity, selection and market pricing are so important to the participants. So these entrepreneurs are onto something big, but good luck to the investor that tries to pick the winner amongst the thousands at the seed stage. The winner really takes most, and to this day, there are very few stock markets of scale in the world.

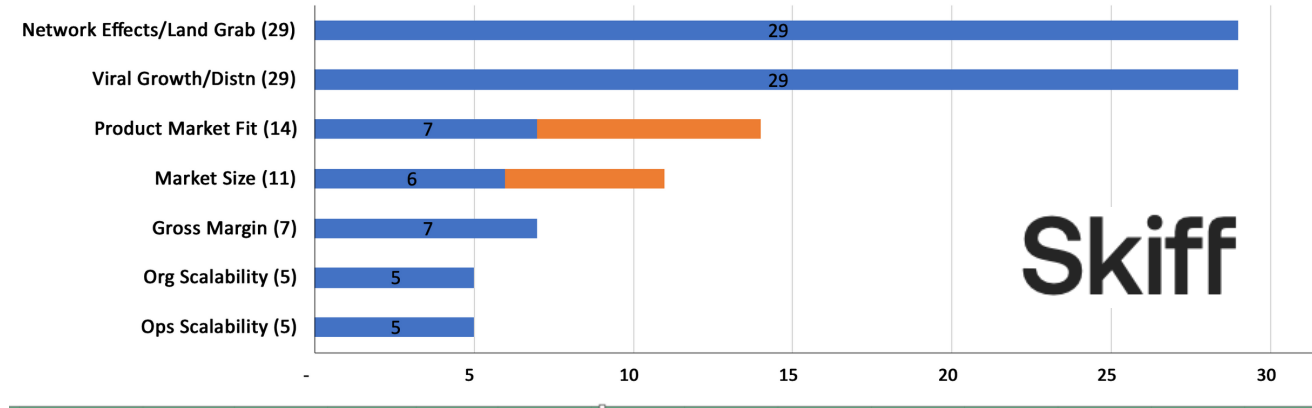
Rally chose to chop up high value collectibles into more tradeable chunks. Think of it as a stock split. They envision a day that you can buy a fraction of a Babe Ruth rookie card, divide it up as you see fit, and buy sell or hold those pieces for as long as you like. They actually take possession of the collectible without owning it. So if you happen to have one, you can hand it to Rally and they will let you sell a percentage of it to their marketplace of voracious collectors.

We love this because not only are the network effects a 10/10, so is the distribution. Buyers are sellers and sellers are buyers, and the collectors are highly social within their category. We took some points off for product market fit, mostly because it is early, and for margin and scalability, because they need to take possession of these collectibles and store them which takes money and labor.

After a \$30M B round, and with backing from Accel, we expect Rally to consolidate its lead and outdistance their competitors, of which we suspect there are many.

Skiff- 87/100

Skiff is a privacy-first collaboration platform with expiring links, secure workspaces, and password protection.



Round Size \$3.7 Million

Investment Series Seed

Noted Investors Sequoia Capital

Location San Francisco, California, USA

Total Raised \$3.7 Million

The Google Suite is software-non-grata for much of the world because it isn't private and secure enough for certain segments. Healthcare, banking, government, a substantial user base is left wanting for basic collaborative productivity tools. So Sequoia participated in a seed round for Skiff, which aims to create the G-suite for anyone who doesn't like the idea of Google knowing each and every ket stroke.

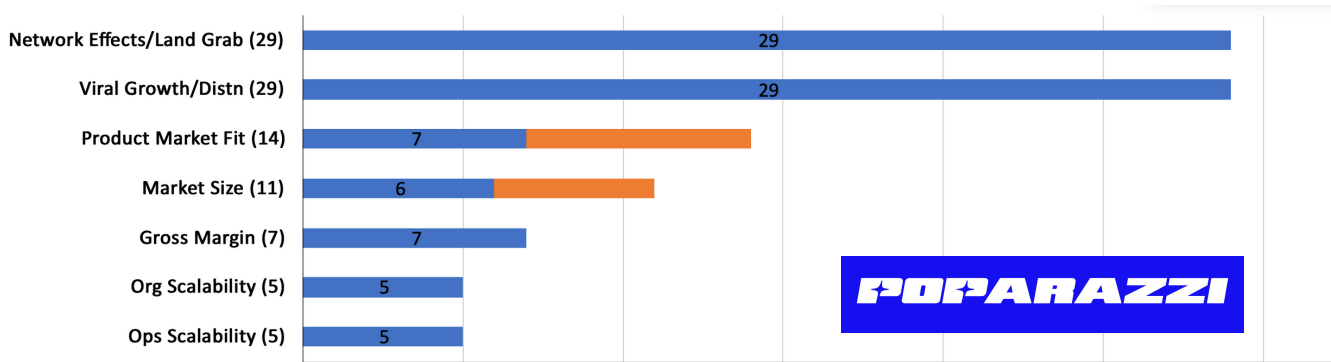
Clearly this is a highly viral product (collaboration is at its core). So a 10/10 for distribution. Further, there are strong lock-in effects that accrue as users become accustomed to collaborating safely on Skiff and they accumulate their documents in a directory on Skiff becoming locked-in forever.

Is this market really big enough? We had a healthy debate internally, with inconclusive results. Chris is highly skeptical, Scott thinks it's big. We will have to talk to the company to understand their thinking on TAM. Is the product market fit good? It normally isn't great yet at the seed stage, and we wonder if privacy and security are a sufficient differentiator for adoption.

So, some work to do on this one but could be another Blitzscaler for Sequoia with a very high score of 87.

Poparazzi- 93/100

Poparazzi is a photo sharing app where users can create social profiles of their friends.



Round Size	\$20 Million
Investment Series	Series A
Noted Investors	Benchmark
Location	Marina Del Rey, California, USA
Total Raised	\$20 Million

Here comes another high-scoring social media company! This time it is Poparazzi, which rocketed to the top of the app store in late May. Their product is a mirror-image of Snap and Instagram which focus on Selfies. Poparazzi turns the use-case around by socializing pictures of your friends. Users tag their friends in photos of them, and then invite them to join the network.

You can imagine the Sand Hill Road feeding frenzy that ensued this burst of downloads. Any time a social media app shows signs of becoming mainstream, it is chum in the water for all the top-tier firms. For this one, Benchmark was the winner, and with \$20M Poparazzi has enough cash in the bank to be dangerous.

If you have read past newsletters, you know that the only points deducted for young social networks are product market fit. No exception here as Poparazzi has a 10/10 on every other metric. But the score is often a red herring. Many social networks that burst to prominence drift into obscurity as the novelty wears off, sort of like a video game. It is the rare one that becomes a long term staple in the world's daily app diet.

Remember when we were all competing to be the Mayor of a pizza joint in FourSquare? Or more recently, the massive hype of Clubhouse in 2020? Will Poparazzi be Instagram? Benchmark is betting they will, and only time and great execution will tell.

May Deals

As reported by Crunchbase for the VC firms we track

Company	Description	Website	Round	Raise	Lead	Total Raised
Bitski	Bitski allows creators, brands, and platforms to create, sell, and purchase NFTs.	https://www.bitski.com	Series A	19,000,000.00	Andreessen Horowitz	23,310,000
Pomelo	Pomelo is building a fintech-as-a-service platform for Latin America.	https://pomelo.la/	Seed	9,000,000.00	Index Ventures, M	9,000,000
Orbit	Orbit is a virtual networking platform that systematically activates community members through interconnections.	https://orbit.ai	Seed	2,700,000.00	Bread and Butter	3,700,000
Cosuno	Cosuno - Connecting the World of Construction	https://www.cosuno.de/	Series A	15,242,880.00	Spark Capital	15,242,880
Genies (podcast but not invest)	Genies is an avatar technology company that builds avatars for people and communities.	https://genies.com	Series B	65,000,000.00	Bond	116,964,358
Addi (check with village Global)	Addi is a technology company that provides credit and banking solutions.	https://www.addi.com/	Series B	35,000,000.00	Union Square Ve	96,300,000
Snipfeed	ALL YOUR FAVORITE CREATORS IN ONE PLACE	http://snipfeed.co/	Venture - Series	5,043,239.00		5,943,239
Contractbook, Inc.	Contractbook provides an end-to-end contract management platform that automates contract management.	http://contractbook.com	Series B	30,000,000.00	Tiger Global Man	43,277,351
Ankorstore	Ankorstore is an online B2B marketplace that connects independent shop owners and specialist brands with neighborhood retailers.	https://www.ankorstore.com	Series B	102,065,613.00	Bain Capital Ven	138,547,333
Whatnot	Whatnot is a live stream platform and marketplace that enables collectors and enthusiasts to connect, buy, and sell verified products.	https://www.whatnot.com	Series B	50,000,000.00	Anu Hariharan	74,700,000
Rally	Rally is a platform for buying and selling equity shares in collectible assets, enabling anyone to invest in one-of-a-kind collectibles.	http://www.rallyrd.com	Series B	30,000,000.00	Accel	109,050,944
alt.bank	alt.bank is building the next-generation banking platform for the world's two billion unbanked and underbanked.	https://www.altbank.com.br/	Series A	5,500,000.00	Union Square Ve	5,500,000
Skiff	Skiff is a privacy-first collaboration platform with expiring links, secure workspaces, and password protection.	https://www.skiff.org/	Seed	3,700,000.00	Sequoia Capital	3,700,000
Poparazzi Elements	Poparazzi is a photo sharing app where users can create social profiles of their friends.	https://www.poparazzi.xyz	Series A	20,000,000.00	Benchmark	20,000,000
ColdQuanta	ColdQuanta builds Quantum Computers and Quantum Sensing Technologies.	https://www.coldquanta.com/	Convertible Note	20,000,000.00		71,550,000
DeversiFi	DeversiFi is a high-speed, non-custodial exchange.	https://www.deversifi.com/	Initial Coin Offeri	5,000,000.00	ParaFi Capital	5,450,000
Telda	Telda is the easiest and fastest way to send, spend and save money.	https://telda.app	Pre-Seed	5,000,000.00	Sequoia Capital	5,000,000
Inngest	A platform for event-driven systems	https://www.inngest.com	Pre-Seed	1,500,000.00	Afore Capital	1,500,000
Wealthsimple	Wealthsimple offers financial tools to help investors grow and manage their money.	https://www.wealthsimple.com/	Private Equity	610,774,054.00	Greylock, Merite	900,409,435
Beacons	Beacons is an online website platform for creators.	https://beacons.ai	Seed	6,000,000.00	Andreessen Hor	6,150,000
Pyn	Pyn is a human resources company that helps companies to stay more engaged with their employees.	https://www.pynhq.com/	Seed	8,000,000.00	Andreessen Hor	10,200,000
Clearing	Clearing is a healthcare platform focused on providing opioid-free pain relief.	https://www.clearing.com	Seed	20,000,000.00	Bessemer Ventur	20,000,000
AcuityMD	AcuityMD provides a platform for commercializing and improving medical devices with data.	https://acuitymd.com	Seed	7,000,000.00	Benchmark	7,000,000
BigBrain	BigBrain is launching its BigBrain trivia game where you can win real-money prizes.	https://playbigbrain.com/	Seed	4,500,000.00		4,500,000
Cortex	Cortex is a software platform that manages and operates microservices.	https://getcortexapp.com/	Seed	2,500,000.00	Sequoia Capital	2,650,000

May Deals

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Company	Description	Website	Round	Raise	Lead	Total Raised
Somewhere Good	Somewhere Good is a social platform centered around identity and community.	https://www.somewheregood.com/	Seed	3,750,000.00	True Ventures	3,750,000
Emitwise	Emitwise empowers businesses to automatically measure, report, and reduce their carbon footprint in real-time.	http://www.emitwise.com	Seed	3,200,000.00	ArcTern Ventures	6,600,000
Hidden Leaf Games	Hidden Leaf Games is making a 3-on-3 multiplayer online battle arena (MOBA) game called Fangs.	https://www.hiddenleafgames.com	Seed	3,200,000.00	Lightspeed Ventu	3,200,000
Merge	One API to integrate with all HR, payroll, recruiting, and accounting platforms.	https://merge.dev/	Seed	4,500,000.00	New Enterprise A	4,500,000
Sanlo	Vertically-focused platform of financial services for the gaming & app companies	https://www.sanlo.io/	Seed	3,500,000.00	Index Ventures, I	3,500,000
Gridware	Creating a future where suburban wildfires are a thing of the past.	https://gridware.io	Seed	5,300,000.00	Fifty Years, True	5,300,000
Spokn	Podcasting platform for work	https://getspokn.com	Seed	4,000,000.00		4,450,000
IDoven	IDoven develops products to detect heart problems at an early stage to prevent heart diseases.	https://idoven.ai/	Seed	2,442,897.00		2,442,897
Chef Robotics	Chef Robotics is a robotics and artificial intelligence company serving the food industry.	http://chefrobotics.ai/	Seed	7,700,000.00		7,700,000
Cased	Cased is an early-stage startup that has come up with a solution to provide a way to work safely with the live application.	https://cased.com/	Seed	2,250,000.00	Founders Fund	2,250,000
Sylvera	Sylvera is scaling carbon markets to tackle climate change.	https://www.sylvera.com/	Seed	5,800,000.00	Index Ventures	5,800,000
Spot	Spot is a mobile and browser-based platform for voice conference calls.	https://www.meetwithspot.com/	Seed	5,000,000.00	Kleiner Perkins	6,900,000
MindPortal	MindPortal makes wearable devices for brain analysis and assessment.	https://www.mindportal.com	Seed	5,000,000.00	Learn Capital	5,000,000
Reclaim.ai	A smart friend for your calendar that automatically makes time for the things you want to get done.	https://reclaim.ai	Seed	4,800,000.00	Index Ventures	6,300,000
Gregarious, Inc.	Team Gregarious are the makers of Greg, the intelligent plant care app that enables anybody to grow any plant.	https://greg.app	Seed	5,400,000.00	Index Ventures	5,400,000
Club Feast	Club Feast is a subscription-based restaurant delivery application that provides pre-scheduled food delivery.	https://www.clubfeast.com/	Seed	10,250,000.00	General Catalyst	13,750,000
Figure	Figure is a compensation platform that helps companies figure out how to pay their employees by making data driven decisions.	https://figurehr.com/	Seed	7,500,000.00	CRV	7,500,000
Emile Learning	Building the MasterClass for high school education, where students can actually earn HS and college credits.	https://www.hiemiile.com/	Seed	4,000,000.00	Kleiner Perkins	5,300,000
OtterTune	OtterTune provides automated performance tuning solutions for data-intensive applications.	https://ottertune.com/	Seed	2,500,000.00	Accel	5,056,813
Parting Stone	Parting Stone develops a new form of human and animal remains called solidified remains.	https://partingstone.com/	Seed	1,300,000.00	Arrowhead Innov	1,300,000
Maximus	Consumer health startup that maximizes masculinity using science and psychology.	http://maximustribe.com	Seed	5,000,000.00	8VC, Founders F	5,000,000
&Open	The world's first happiness platform • We gift at scale from brands to people around the world.	https://andopen.co	Seed	7,200,000.00	First Round Capi	7,200,000
Upsie	Upsie is a mobile app that provides warranties for electronic devices and appliances.	http://www.upsie.com	Series A	18,200,000.00	True Ventures	26,380,000
Pento	Pento provides a SaaS-based online platform intended to optimize payroll services.	https://www.pento.io	Series A	15,456,590.00	General Catalyst	18,967,204

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Collectable	Collectable is the #1 Fractional Investment Platform for Sports Collectibles.	https://www.collectable.com	Series A	5,500,000.00	Amplo, Bain Cap	7,600,000
Birdie	Birdie is a digital carettech company focused on elderly care at home.	https://birdie.care	Series A	11,591,072.00	Index Ventures	22,560,379
Parametrix Insurance	Parametrix creates parametric insurance policies focused on external software downtime, tailored to technology-dependent businesses.	http://parametrixinsurance.com/	Series A	17,500,000.00	FirstMark	17,500,000
Airbyte	Airbyte is an open-source data integration platform that helps to replicate their data in their warehouses, lakes, and databases.	https://airbyte.io	Series A	26,000,000.00	Benchmark	31,200,000
Fireflies.ai	Fireflies.ai offers an AI Meeting assistant that records, transcribes, and makes searchable meeting notes.	http://fireflies.ai	Series A	14,000,000.00	Khosla Ventures	19,000,000
Rewatch	Rewatch offers a private and secure video channel for teams.	https://rewatch.tv/	Series A	20,000,000.00	Andreessen Horowitz	22,000,000
Edge Impulse	Edge Impulse is the platform for developing intelligent devices using embedded machine learning (TinyML).	https://www.edgeimpulse.com	Series A	15,000,000.00	Canaan Partners	20,400,000
Causaly	Causaly is teaching computers to read all knowledge in Biomedicine	https://www.causaly.com	Series A	17,000,000.00	Index Ventures	23,000,000
Collective	Collective provides financial concierge services for self-employed people and businesses.	http://www.collective.com	Series A	20,000,000.00	General Catalyst	28,650,000
Oliver Space	Oliver Space is a home furnishing company that makes living spaces easy and affordable.	https://www.oliver.space	Series A	13,000,000.00	U.S. Venture Partners	19,800,000
Obie	Obie is an insurtech startup that offers insurance and risk management for real estate investors.	https://www.ObieRisk.com/	Series A	10,700,000.00	Battery Ventures	13,650,000
Maven	Maven is a developer of an online cohort-based leadership program designed to create a community where anyone can start their own course.	https://maven.com/	Series A	20,000,000.00	Andreessen Horowitz	25,072,477
Perch	Perch is a technology-driven company that acquires direct-to-consumer businesses that are selling on Amazon and growing their operations.	https://www.perchhq.com	Series A	775,000,000.00	SoftBank Vision Fund	908,750,000
Set Labs	Set Labs is a crypto-financial platform that allows users to create baskets of cryptocurrency, NFTs, and on-chain securities.	https://www.tokensets.com	Series A	14,000,000.00	1kx, Hashed	16,000,000
Forte	We're building economic technology for games using blockchain.	https://forte.io	Series A	185,000,000.00	Griffin Gaming Partners	185,000,000
Code Ocean	Code Ocean is a computational research platform that aims to help researchers replicate data-heavy science.	https://codeocean.com	Series A	15,000,000.00	Battery Ventures	20,130,000
Docbot	Docbot is an AI technology company that offers AI-assisted image analysis solutions to revolutionize gastrointestinal care.	http://www.docbot.ai	Series A	4,000,000.00	Khosla Ventures	4,000,000
BrightHire	BrightHire develops a performance optimization technology for recruiting teams.	https://brighthouse.ai/	Series A	12,500,000.00	Index Ventures	15,500,000
Agnikul	Agnikul is a space tech startup that designs, manufactures, tests, and launch orbital class rockets for micro and nano satellites.	http://www.agnikul.in/#space	Series A	11,000,000.00	Mayfield Fund	14,543,144
Optimal Dynamics	Optimal Dynamics is a software company that brings next-generation artificial intelligence to the logistics industry.	http://www.optimaldynamics.com	Series A	18,400,000.00	Bessemer Venture Partners	22,795,000
Informed.IQ	Informed is a developer of a consumer auto financing platform designed to collect and analyze loan documents.	https://www.informed.iq	Series A	20,000,000.00	Nyca Partners, Union Square Ventures	20,000,000
Relay	Relay is a digital bank designed for growing businesses.	https://relayfi.com	Series A	15,000,000.00	Bain Capital Ventures	19,408,517
Mensa Brands	Mensa Brands is an investment firm that partners with entrepreneurs to build digital brands from India and scale them.	https://mensabrands.com/#home	Series A	50,000,000.00	Accel, Falcon Edge	50,000,000
Vori Health	Vori Health is a medical and health provider practicing a holistic, integrated approach starting with musculoskeletal care.	https://www.vorihealth.com	Series A	45,000,000.00	New Enterprise Associates	45,000,000
StarTree	StarTree is a startup building a platform-as-a-service version of the Apache Pinot analytics platform.	https://www.startree.ai/	Series A	24,000,000.00	Bain Capital Ventures	28,000,000
Avenue 8	Avenue 8 is a digital and mobile-first residential real estate brokerage developed for modern real estate agents.	http://www.avenue8.com	Series A	14,000,000.00	Craft Ventures, TPG	18,000,000

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Settle	Settle is a fintech platform that automates B2B payments and provides working-capital solutions for businesses.	https://settle.co/	Series A	15,000,000.00	Kleiner Perkins	21,000,000
CognitOps	CognitOps specializes in the fields of SaaS, warehouse management, predictive analytics, and machine learning.	https://cognitops.com/	Series A	11,000,000.00	FirstMark	14,505,000
Orbit	Grow and measure your community across any platform with Orbit, mission control for your community.	https://orbit.love/	Series A	15,000,000.00	Coatue	19,950,000
Superconductive	Superconductive is the creator of Great Expectations, an open-source tool for data testing, documentation, and profiling.	https://www.superconductive.com/	Series A	21,000,000.00	Index Ventures	21,000,000
Educative	Educative provides interactive and adaptive courses for software developers with pre-configured developer environments in the cloud.	https://www.educative.io/	Series A	12,000,000.00	Matrix Partners	14,595,000
Portainer	Portainer is a simplified, expert GUI management toolset designed to build, manage, and maintain Swarm and Kubernetes environments.	https://portainer.io/	Series A	6,000,000.00	Bessemer Ventur	7,200,000
Vanta	Vanta is an automated security monitoring platform that helps companies get SOC 2, HIPAA, or ISO 27001 certified quickly.	https://vanta.com	Series A	50,000,000.00	Sequoia Capital	53,000,000
Nearby	Nearby is a computer software company that helps businesses and companies to connect with nearby customers.	https://nearbyhq.com	Series A	21,000,000.00	Redpoint	26,100,000
Kutumb	Kutumb is a social community enabler.	https://kutumb.app/	Series A	25,000,000.00	Tiger Global Man	27,511,681
Coiled	Coiled is a modern solution for seamlessly scaling data science, machine learning, and AI in Python.	https://coiled.io/	Series A	21,000,000.00	Bessemer Ventur	26,000,000
Found	Financial Services for Self Employed	https://found.app/	Series A	12,750,000.00	Sequoia Capital	15,200,000
MilkRun	MilkRun is an online marketplace and grocery delivery service that connects consumers and Chefs directly with hundreds of local farmers.	https://localmilkrun.com/	Series A			2,455,000
HumanFirst	HumanFirst enables safe, effective, and equitable healthcare operations at home.	https://www.gohumanfirst.com/	Series A	12,000,000.00	Maverick Venture	14,900,000
ReCharge	ReCharge offers subscription management software for e-commerce businesses.	https://rechargepayments.com	Series B	227,000,000.00		277,000,000
Dooly	Dooly is a sales enablement platform that collects information and insights essential to close business sales.	http://www.dooly.ai	Series B	80,000,000.00	Spark Capital	102,300,000
Koo App	Koo App is an India-based social media platform that allows users to share audio and video.	https://www.kooapp.com	Series B	29,975,709.00	Tiger Global Man	33,975,709
Pitch	Pitch is collaborative presentation software for modern teams.	https://pitch.com	Series B	85,000,000.00	Lakestar, Tiger G	137,700,711
Lithic	Lithic is a virtual card platform that provides secure payments for businesses and consumers.	https://lithic.com	Series B	43,000,000.00	Bessemer Ventur	55,400,000
Wheel	Wheel is a healthcare technology company that brings together the tech infrastructure and clinicians to power Virtual Care and Telehealth.	https://www.wheel.com	Series B	50,000,000.00	Lightspeed Ventu	65,600,000
Styra	Styra offers a platform that allows companies to enforce and monitor authorization policies across cloud-native applications.	https://www.styra.com	Series B	40,000,000.00	Battery Ventures	54,000,000
Merlin Labs	Merlin Labs develops hardware and software solutions that deliver the capability for aircraft to fly useful missions autonomously.	https://www.merlinlabs.com	Series B	25,000,000.00		46,000,000
Qualified.com	Qualified.com is a B2B marketer that allows buyers and sales reps to connect through real-time website conversations.	https://www.qualified.com	Series B	51,000,000.00	Salesforce Ventu	68,000,000
RevenueCat	RevenueCat is a mobile subscription toolkit that makes it easy to build and manage in-app purchases and subscriptions.	https://www.revenuecat.com	Series B	40,000,000.00	Y Combinator Co	56,500,000

May Deals

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Airkit	Airkit is a customer engagement platform that enables brands to quickly build digital customer experiences.	https://www.airkit.com	Series B	40,000,000.00	EQT Ventures	68,000,000
Matera	Matera brings together lawyers, accountants and web developers to enable co-owners to manage their own building.	https://www.matera.eu/	Series B	42,869,723.00	Bpifrance, Burda	55,730,574
Waybridge	Waybridge offers a suite of digital tools that targets fundamental inefficiencies in the raw materials supply chain.	https://waybridge.com/	Series B	30,000,000.00	Craft Ventures, R	40,000,000
Timescale	TimescaleDB is an open-source time-series database optimized for fast ingest and complex queries.	http://www.timescale.com/	Series B	40,000,000.00	Redpoint	71,100,000
Xanadu	Xanadu is a photonic quantum computing company that integrates and designs quantum silicon photonic chips.	http://www.xanadu.ai	Series B	100,000,000.00	Bessemer Ventur	135,621,646
Salto	Salto provides software development and DevOps concepts and tools to business operations teams.	https://salto.io/	Series B	42,000,000.00	Accel, Salesforce	69,000,000
The Pro's Closet	The Pro's Closet is a re-Commerce company that specializes in premium pre-owned bike and bike component sales.	https://thepros closet.com	Series B	40,000,000.00	The Chernin Gro	67,985,756
LoanSnap	LoanSnap is on a mission to improve every American's finances	https://www.goloansnap.com/	Series B	30,000,000.00	True Ventures	52,700,000
Material Security	Material Security is an email security company that develops data-driven security software to protect an organization's users and data.	https://material.security	Series B	40,000,000.00	Elad Gil	62,000,000
Persona	Persona is the first all-in-one identity platform securely built to help you serve the real people of your business.	https://withpersona.com/	Series B	50,000,000.00	Index Ventures	67,500,000
Heyday	Heyday offers a digital marketplace space built for sellers to accelerate consumer product brands.	https://www.heyday.co	Series B	70,000,000.00	General Catalyst	245,000,000
Altruist	Altruist is a FinTech company that develops a commission-free digital investment platform.	https://altruist.com	Series B	50,000,000.00	Insight Partners	58,500,000
Utmost	Utmost provides a Workday-native alternative to legacy vendor management systems.	https://www.utmost.co/	Series B	21,000,000.00	Mosaic	32,200,000
Octave	Octave offers a modern practice that brings a primary care approach to serve the mental health needs of young urban professionals.	https://www.findoctave.com/	Series B	20,000,000.00	Health Velocity C	34,000,000
Cyral	Cyral is the first cloud-native solution that makes it easy to observe, control, and protect the data cloud.	https://www.cyral.com/	Series B	26,000,000.00		41,100,000
JupiterOne	JupiterOne is a cyber asset management, security, and governance platform.	https://jupiterone.com	Series B	30,000,000.00	Sapphire Venture	49,000,000
Recount Media	Recount Media is a fast-growing startup focused on high quality journalism and short form video	https://therecount.com/	Series B	18,000,000.00	Foundry Group	31,000,000
Commerce Layer	Commerce Layer is a fast, flexible, and secure REST API that lets you add e-commerce to any website, and mobile applications.	http://commercelayer.io	Series B	16,000,000.00	Coatue	22,000,000
Canvas	Canvas is the #1 diversity recruiting platform that helps companies hire diverse teams	https://canvas.com	Series B	20,000,000.00		32,700,000
All Day Kitchens	Virtual Kitchen operates as a food tech and logistics company that focuses on building delivery-optimized kitchens.	https://www.virtualkitchen.co/	Series B	20,000,000.00	Founders Fund	55,256,549
Trade Republic	Trade Republic is a mobile-only and commission-free broker that provides investment opportunities.	https://traderepublic.com	Series C	900,000,000.00	Sequoia Capital	995,500,000
Bowery Farming	Bowery Farming uses vision systems, automation technology, and machine learning to monitor plants and their growth.	http://boweryfarming.com/	Series C	300,000,000.00	Fidelity Managen	467,500,000
Vise	Vise is an AI-driven portfolio management platform for financial advisors.	https://vise.com	Series C	65,000,000.00	Ribbit Capital	128,000,000
Salt Security	Salt Security provides an API protection platform designed to prevent attacks by leveraging machine learning and AI.	https://salt.security/	Series C	70,000,000.00	Advent Technolo	131,000,000
Tessian	Tessian creates a Human Layer Security that helps people work without security disruptions getting in the way.	http://www.tessian.com/	Series C	65,000,000.00	March Capital	123,652,436
Loom	Loom is a work communication tool that enables its users to get a message across instantly shareable videos.	https://www.loom.com	Series C	130,000,000.00	Andreessen Horc	203,550,000
Legion Technologies	Legion Technologies features an AI-powered workforce management platform that optimizes labor efficiency and employee engagement.	https://legion.co	Series C	50,000,000.00	Stripes	85,500,000
Material Bank	World's largest architectural and design-focused material resource library	https://www.materialbank.com/	Series C	100,000,000.00	Durable Capital F	148,200,000

May Deals

As reported by Crunchbase for the VC firms we track

Company	Description	Website	Round	Raise	Lead	Total Raised
Hello Heart	Hello Heart is a Cutting-edge technology that empowers employees to improve heart health.	http://www.helloheart.com	Series C	45,000,000.00	Institutional Ventr	68,200,000
Ada	Ada is an automated customer experience company that provides chat bots used in customer support.	https://www.ada.cx/	Series C	130,000,000.00	Spark Capital	190,620,619
PathAI	PathAI is developing technology that assists pathologists in making rapid and accurate diagnoses for every patient, every time.	http://www.pathai.com	Series C	165,000,000.00	D1 Capital Partne	255,200,000
SpotOn	SpotOn develops innovative software and payment solutions that help businesses increase revenue.	https://www.spoton.com	Series D	125,000,000.00	Andreessen Horc	315,000,000
Chia Network	Chia Network is building a blockchain platform based on Proofs of Space and Time.	https://chia.net	Series D	61,000,000.00	Andreessen Horc	69,695,000
HoneyBook	HoneyBook is a business management platform creating tools to help creative entrepreneurs run their business on their own terms.	http://www.honeybook.com	Series D	155,000,000.00	Durable Capital F	241,000,000
Snapdocs	Snapdocs is a mortgage technology company that helps real estate participants closing work together through integration and automation.	http://www.snapdocs.com	Series D	150,000,000.00	Tiger Global Man	253,000,054
Klaviyo	Klaviyo is a marketing automation and email platform designed to help grow businesses.	http://www.klaviyo.com	Series D	320,000,000.00	Sands Capital	678,500,000
Workboard	Workboard provides an enterprise results management platform designed to automate business reviews.	http://www.workboard.com	Series D	75,000,000.00	SoftBank Vision I	141,550,000
Ethos	Ethos Life is an insurance company that provides modern and ethical life insurance to protect life.	http://www.ethoslife.com	Series D	200,000,000.00	General Catalyst	306,500,000
Mainspring Energy	Mainspring Energy is engineering advanced technology to revolutionize the way electricity is generated and delivered	https://mainspringenergy.com/	Series D	95,000,000.00	Devonshire Inves	178,000,000
SafetyCulture	SafetyCulture is the operational heartbeat of working teams around the world.	https://safetyculture.com/	Series D	73,709,006.00	Insight Partners	223,152,969
	Shift Technology is a provider of AI driven decision					
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May Deals

As reported by Crunchbase for the VC firms we track

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Shift Technology	Shift Technology is a provider of AI-driven decision automation and optimization technology for the global insurance industry.	http://www.shift-technology.com/	Series D	220,000,000.00	Advent International	319,987,263
Contentsquare	Contentsquare develops a digital experience analytics platform that enables businesses to track online customer behavior.	http://www.contentsquare.com	Series E	500,000,000.00	SoftBank Vision Fund	812,000,000
Handshake	Handshake is a college career network that helps students and recent graduates find their next opportunity.	http://joinhandshake.com	Series E	80,000,000.00	Lightspeed Venture Partners	234,000,000
Workrise	Workrise is a marketplace for on-demand services and skilled labor in the energy industry.	https://www.workrise.com	Series E	300,000,000.00	Baillie Gifford	752,499,542
Vinted	Vinted is an online marketplace and community for second hand clothes.	http://vinted.com	Series F	301,937,472.00	EQT	562,278,727
Forter	Forter offers a fraud solution that helps retailers grow sales, lower costs, and improve customer experience via its Decision as Service.	http://www.forter.com	Series F	300,000,000.00	Tiger Global Management	525,000,000
Noom	Noom is a psychology-based digital health platform used to provide intelligent nutrition and exercise coaching.	http://www.noom.com	Series F	540,000,000.00	Silver Lake	657,300,000
CircleCI	CircleCI is a continuous integration and delivery platform that automates development workflows and IT operations.	https://circleci.com	Series F	100,000,000.00	Greenspring Associates	315,000,000
MasterClass	MasterClass is a provider of an online education platform designed to offer video based vocational courses.	http://www.masterclass.com	Series F	225,000,000.00	Fidelity Management	461,400,000
Collective Health	Collective Health is a company providing an alternative to traditional health insurance.	http://collectivehealth.com	Series F	280,000,000.00	Health Care Service Corporation	719,000,000
Lyst	Lyst is a global fashion search platform that allows users to browse through thousands of online fashion stores.	https://www.lyst.com	Venture - Series E	85,000,000.00		144,000,000
Bullish Global	Bullish Global is a new blockchain-based cryptocurrency exchange designed to combine the performance.		Venture - Series E	300,000,000.00	Alan Howard, Block	300,000,000
turntable.fm	Turntable.fm brings the social value of music to the digital music experience by letting people experience and discover music together.	http://turntable.fm	Venture - Series E	7,500,000.00	Andreessen Horowitz	14,500,000
Memora Health	The Operating System for Care Delivery. Intelligent workflows that streamline how you reach your patients.	https://memorahealth.com	Venture - Series E	10,500,000.00	Andreessen Horowitz	12,200,000