

INVESTMENT REPORT

Blitzscaling Ventures Monthly Analysis of Top Firm Deals

Blitzscalable Companies Announcing Investment Rounds in October 2021



Equity and cap table management for startups in India



ONCHAIN STUDIOS
Metaverse for NFT powered pets



WorldCoin
Digital currency giving a share to every human on earth



Cryptographic platform for leveraging regulated data.



Connects buyers in North America with suppliers in Latin America.

Statistics Commentary

We are changing the statistics we track this month to help us better uncover trends in the behavior of the firms we track.

Are we seeing more activity outside the US? Who is the most active, is the trend toward early or later stage?

We hope you find it useful as well.

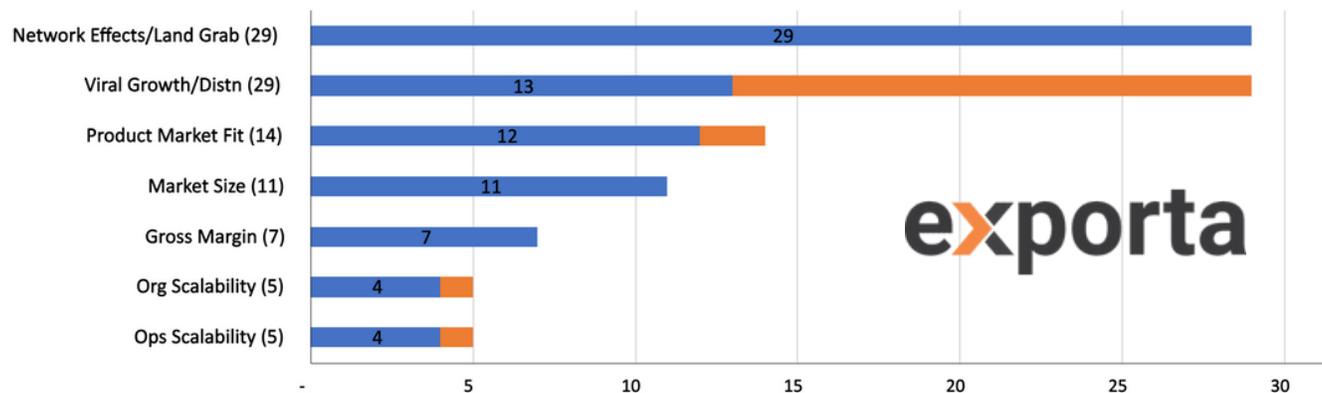
Total Deals Announced	145
Non-US Deals	38
Most Active Firm (US Deals)	Andreessen Horowitz
Added to our Watch list	4

October Round Statistics

Seed Round	17	C Round	26
A Round	30	D Round	10
B Round	22		

Exporta Technologies- 80/100

Exporta is a B2B Marketplace connecting Wholesale and Retail buyers in North America with Suppliers in Latin America.



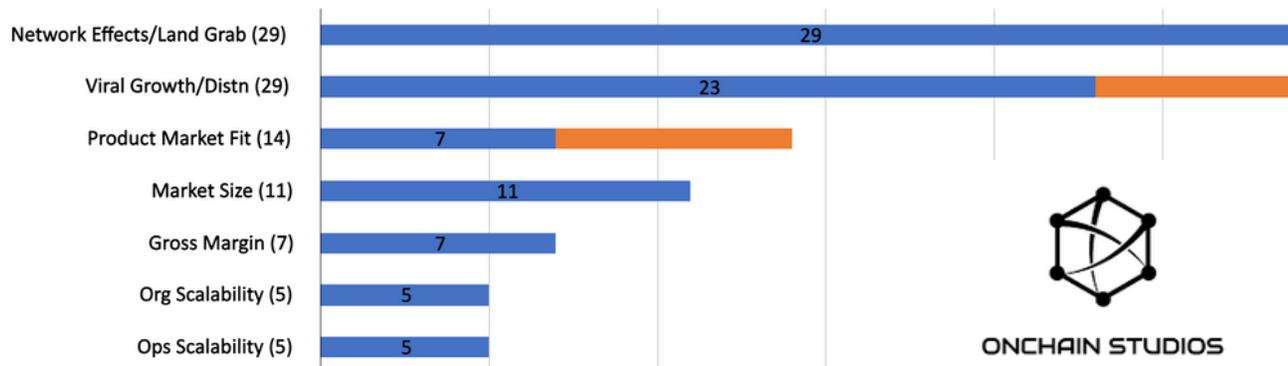
Round Size	\$5 Million
Investment Series	Seed
Noted Investors	Valor Equity Partners, Felicis
Location	Boston, Massachusetts, USA
Total Raised	\$6.4 Million

What is in short supply? Maybe everything, for a host of reasons. But a contributing factor is that the world's supply chain is not an efficient marketplace, and producers in certain regions struggle to create awareness of their products in the larger consumer markets. Exporta helps bridge that gap by creating a marketplace for wholesale Latin American goods for US buyers. They already have 20,000 supplier members.

This is a clear winner-take-most play, where the suppliers want to be where the most buyers are, and vice versa. Distribution, however, is a 7/10. That could improve, but for now there is a subscription fee that adds some drag to participation. But given the scale, evidently the subscribers are willing to pay. And this subscription is part of their product market fit. Only those serious enough to purchase a subscription are on the platform, so the subscription acts as a curation vehicle, without human vetting. We give PM Fit a 9/10. The market size is enormous of course. And gross margins for subscriptions and take rate are always 10/10 as well. For scalability, we are just a bit cautious at 9/10 for both aspects of it because most B2B services require human customer support, a burden that does grow with scale.

OnChain Studios- 87/100

OnChain Studios is a software company that intends to bring ownership to interactive experiences.



Round Size	\$7.5 Million
Investment Series	Seed
Noted Investors	Andreessen Horowitz
Location	Miami, Florida, United State
Total Raised	\$11Million

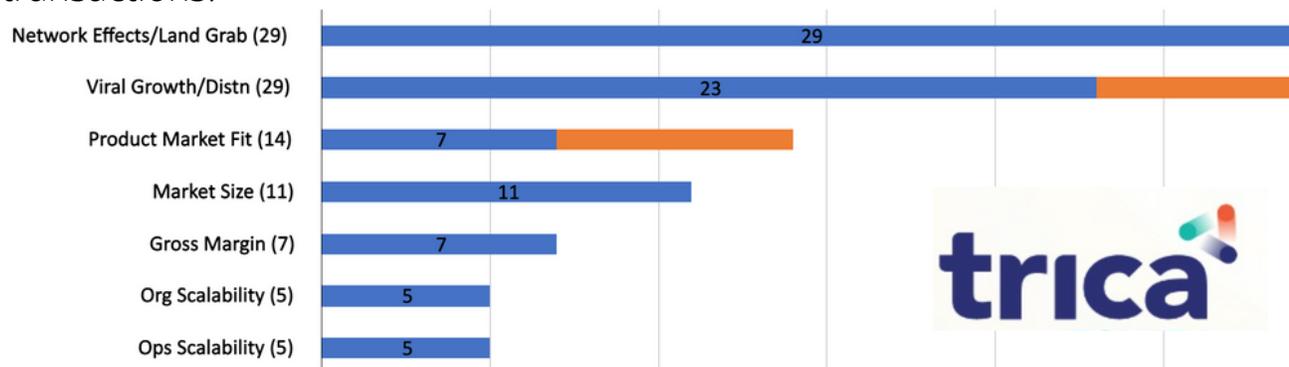
No newsletter would be complete without an NFT deal, and this month we have Onchain studios. They have a platform that makes it easy to create a meta-verse on the blockchain filled with NFTs. They are also creating "Cryptoys", which is an NFT pet you can create yourself and then participate in their meta-verse, which is the new name for MMORPGs. So, let's run through the scoring.

Cryptoys is Tomigochi or Neopets in a modern architecture. Because these pets can interact, it behaves like a social network. And as soon as we say social network, we get very high blitzscaling scores because they have strong network effects and viral growth. But we only give a 9/10 for virality here since not everyone is compelled to tell all their friends about their NFT pet. For Product Market Fit, we start with a 7/10 which is a complete guess since the game isn't live yet. Market size, gross margin, scalability, all are 10/10 as NFTs are a virtual good created nearly out of thin air.

This company is a good example of the limitations of our scoring. While the score is excellent, companies like this fail to become "the winner" more often than not, due to strong competition or weak execution. So, at the seed level we will wait and watch this one. But it certainly has great potential.

Trica- 86/100

Trica is a unified technology solution for equity management and transactions.



Round Size	\$3 Million
Investment Series	Seed
Noted Investors	Accel, Kunal Shah
Location	Mumbai, Maharashtra, India
Total Raised	\$3 Million

India has a large and fast-growing innovation economy. To support cap table tracking in the US, we have Carta. In India, there is Trica. At least, that's what Trica aspires to be. Trica also has a well-developed investor/startup marketplace a la Angel List. And you all know we like marketplaces.

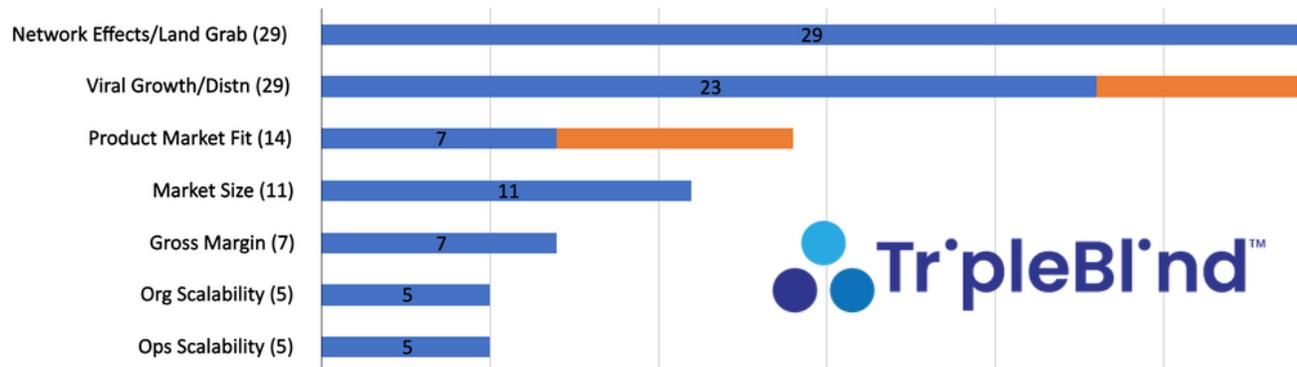
The obvious question is - why doesn't Carta use its heft to enter India? We suspect the answer lies in regulation and language. Both are solvable, but the regulatory part is difficult, and the North America market is large enough that they don't need to go through that pain. Ultimately there could be consolidation.

Regarding scoring, this is a 9/10 for winner take most. The cap table market is a land grab, and the investor discovery market is a marketplace. For viral growth, we allow a full 10/10 as investors have a portfolio, and will tell all of the companies they invest in to use Trica. For product market fit, we give them an 8, and for market size, a 10 as India is a powerhouse with a strong innovation economy. Gross margin is only an 8/10, as we anticipate a high level of service around cap tables. But that might be overly punitive. The same dynamic leads to an 8/10 for scalability.

And here we have Accel once again reaching half-way around the globe to invest. They have certainly woken up to the opportunity beyond the Bay Ar

TripleBlind- 95/100

TripleBlind is a private data sharing company developing a cryptographic platform to share, leverage, and monetize regulated data.



Round Size \$24 Million

Investment Series Series A

Noted Investors General Catalyst, Mayo Clinic

Location Kansas City, Missouri, USA

Total Raised \$32 Million

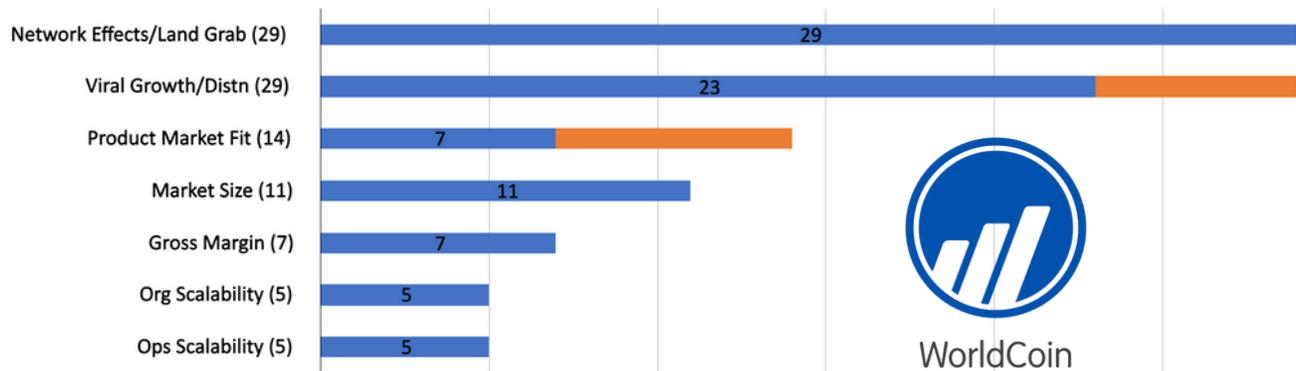
Tripleblind solves the problem of sharing medical data. HIPPA has very specific requirements on who owns health data and how it can be shared, and so most of the time it does not get shared at all. In an age where business opportunity abounds with data sharing, someone had to solve this, and finally we have Tripleblind. And it took a team from Kansas City to figure it out.

Winner take most: we originally gave it a 9, but upgraded to a 10 as there is both a land grab here and a network effect. Data can be accessed at the API level, making it incredibly sticky, and if the data is centrally available at Tripleblind, then their internal database becomes the source of truth for medical data. For distribution, once data can be shared it spreads like wildfire, similar to crossbeam.

For product market fit, they don't tell us how it works, so we can only guess. The rest of the marks are all 10/10 as the market is huge and this scales without friction.

Worldcoin- 81/100

Worldcoin is a new global digital currency that will launch by giving a free share to every human on Earth.



Round Size	\$25 Million
Investment Series	Series Unknwn
Noted Investors	Andreessen Horowitz, Coinbase
Location	Berlin, Berlin, Germany
Total Raised	\$25 Million

Worldcoin wants be the single currency to rule them all. It's a bold vision, and their plan is to issue a coin to everyone on earth. That's a good start, assuming they can somehow identify every person on the planet and let them know they have one. For security, they have a piece of hardware called the orb that does retinal scans. These also need to be ubiquitous.

What this amounts to is paying everyone in the world for biometric data collection. Once you have that, you can theoretically eliminate most fraud. But it also has ethical implications.

For winner-take-most, we give it a 9/10. For viral growth, it's a 10. Product market fit is a 7/10 at best. It's a big market, but proprietary hardware is never a good way to scale. So maybe a 4/10 for operational and a 6/10 for organizational.

In the end this is one of the most creative and interesting but crazy blockchain efforts we have encountered. So, naturally Andreessen, a Web3 entrepreneur's first stop, is right there to fund it!

October Deals

As reported by Crunchbase for the VC firms we track

Company	Description	Website	Round	Raise	Lead	Total Raised
TripleBlind	TripleBlind is a private data sharing company developing a cryptographic platform to share, leverage, and monetize regulated data.	https://tripleblind.ai	Series A	\$24,000,000	General Catalyst, Mayo Clinic	\$32,200,000
OnChain Studios	OnChain Studios is a software company that intends to bring ownership to interactive experiences.	http://www.onchainstudios.co	Seed	\$7,500,000	Andreessen Horowitz	\$11,000,000
trica	trica is a unified technology solution for equity management and transactions.	https://www.trica.co/	Seed	\$3,000,000	Accel, Kunal Shah	\$3,000,000
Worldcoin	Worldcoin is a new global digital currency that will launch by giving a free share to every human on Earth.	https://worldcoin.org/	Venture - Series	\$25,000,000	Andreessen Horowitz, Coinbase	\$25,000,000
Exporta Technologies	Exporta is a B2B Marketplace connecting Wholesale and Retail buyers in North America with Suppliers in Latin America.	https://exporta.io/	Seed	\$5,000,000	Valor Equity Partners, Felicis	\$6,300,000
Seafair	Seafair connects leading shipping companies with qualified seafarers across the world.	https://www.seafair.io	Venture - Series	\$5,700,000	General Catalyst	\$6,450,000
Primer	The automation platform for payments. End-to-end payment flows with no code.	https://primer.io/	Series B	\$50,000,000	ICONIQ Growth	\$73,410,287
100ms	100ms is a live-video infrastructure platform.	https://www.100ms.live/	Seed	\$4,500,000	Accel	\$4,500,000
OneRoof	OneRoof connects people living in the same building to form a resourceful, fun, and supportive neighbor community.	https://www.oneroofapp.com	Seed	\$1,250,000	General Catalyst	\$1,250,000
AirGarage	AirGarage is the 21st century parking operator. We handle everything it takes to run your parking asset.	https://airgarage.com	Series A	\$12,500,000	Andreessen Horowitz	\$14,750,000
THORSwap	THORSwap is a cross-chain decentralized exchange (DEX) built on THORChain.	https://thorswap.finance/	Initial Coin Offeri	\$3,750,000	IDEO CoLab Ventures	\$3,750,000
IonQ	IONQ develops general-purpose quantum information processors to solve the world's complex problems.	https://ionq.com	Post-IPO Equity	\$350,000,000		\$432,000,000
OSlash	Your software today lives in links, not disks. Find relevant links faster using OSlash.	https://oslash.com/	Seed	\$2,500,000	Accel	\$2,500,000
Hawku	http://hawku.com is building the marketplace for utility and gaming NFTs. Currently Hawku provides listings, sales and data for Zed horses.	https://www.hawku.com	Seed	\$4,000,000	Lightspeed Venture Partners	\$4,000,000
EngFlow	EngFlow is an information technology company that helps to build software faster.	https://www.engflow.com/	Seed	\$3,700,000	Andreessen Horowitz	\$3,700,000
Copper Banking	Copper is an all-digital bank built specifically for teenagers to teach them in making smart financial decisions.	https://getcopper.com/	Seed	\$9,000,000	PSL Ventures	\$13,300,000
Gamma	Inventing a new medium to replace the slide deck.	https://gamma.app/	Seed	\$7,000,000	Accel	\$7,000,000
Medley	Medley is a membership for curious, growth-minded people who want a structured, social, and accessible way to invest in themselves	https://www.withmedley.com	Seed	\$3,700,000	Andreessen Horowitz	\$3,700,000
Luma AI	Luma AI is to enables everyone to capture and experience the world in 3D.	https://lumalabs.ai/	Seed	\$4,300,000	Matrix Partners	\$4,300,000
Intro	Intro is an application that connects users over a short video call and gets personalized advice.	https://intro.co	Seed	\$10,000,000	Andreessen Horowitz	\$10,000,000
Neta	Neta is an e-commerce platform that attempts to bridge the brick-and-mortar and online stores through social commerce services.	https://neta.mx/	Seed	\$4,500,000	Kaszek	\$4,500,000
Opal	Provide engineers with complete onboarding, grant granular short-lived access across the company, and automate painful compliance workflows.	https://opal.dev/	Seed	\$1,800,000	Greylock	\$1,800,000
enovate3D	enovate3D specializes in the precision additive manufacturing technology and offers 3D printing equipment, materials, & processing services.	http://www.enovate3d.com/	Seed			

October Deals

As reported by Crunchbase for the VC firms we track

Company	Description	Website	Round	Raise	Lead	Total Raised
Totality Corp	Totality Corp specializes in various types of information technology fields that include mobile gaming, 3D technology & tool development.	https://www.totalitycorp.com	Seed	\$1,797,116		\$1,797,116
Vitable Health	Vitable is a primary care plan that works for everyone. Our providers come directly to you, either virtually or through in-home visits.	https://www.vitablehealth.com	Seed	\$7,200,000	First Round Capital	\$8,800,000
Fixposition	Precise positioning everywhere!	https://www.fixposition.com/	Seed	\$5,950,000	True Ventures	\$9,836,771
Vertical Oceans	Vertical Oceans produces the worlds best tasting, most sustainable shrimp in advanced technology aqua towers.	https://www.verticaloceans.com	Seed	\$3,500,000	Khosla Ventures	\$3,500,000
Atlys	Atlys makes it fast for anyone to get a visa.	https://www.atlys.com/	Seed	\$4,250,000	Andreessen Horowitz	\$4,250,000
Cryptosys	Cryptosys is a blockchain-based digital entertainment platform.	https://csti.me/	Seed	\$7,500,000	Andreessen Horowitz	\$7,500,000
ModernLoop	ModernLoop helps companies automate and streamline recruiting operations..	https://modernloop.io/	Seed	\$3,100,000	Accel	\$3,100,000
Zolve	Zolve is a fintech company that offers seamless cross-border financial services.	https://zolve.com/	Series A	\$40,059,154	DST Global	\$55,059,154
Pomelo	Pomelo provides fintech infrastructure and financial services.	https://pomelo.la	Series A	\$35,000,000	Tiger Global Management	\$45,000,000
Element Finance	Element is an open source protocol for fixed and variable yield markets.	https://element.fi/	Series A	\$32,000,000	Polychain	\$36,400,000
Candy Digital	Candy Digital is an NFT company that allows MLB fans to buy and trade officially licensed nonfungible tokens.	https://candy.com	Series A	\$100,000,000	Insight Partners, SoftBank Vision Fund	\$100,000,000
Superplastic	Superplastic is a character-based product and entertainment company that creates limited edition art toys, apparel, games, and animation.	https://superplastic.co	Series A	\$20,000,000		\$46,000,000
Fellow.app	Fellow.app is a meeting management software built for managers and their teams to power team meetings, 1-on-1s, feedback and goals.	https://fellow.app/	Series A	\$24,000,000	Craft Ventures	\$30,500,000
Double	Double connects busy executives with experienced part-time assistants and delegation tools — so you can save time and stay focused.	https://withdouble.com	Series A	\$8,500,000	Daphni	\$14,500,000
Rossum	Rossum is an AI-based cloud document gateway for automated business communication.	http://rossum.ai/	Series A	\$100,000,000	General Catalyst	\$109,500,000
Patina	Patina is reinventing primary care for adults 65+ so everyone gets the healthcare and aging experience they deserve.	http://www.patinahealth.com	Series A	\$50,000,000	Andreessen Horowitz, GV	\$50,000,000
Mono	Mono creates an API financial platform that helps companies in collecting and managing bank transfer payments.	https://mono.co	Series A	\$15,000,000	Tiger Global Management	\$17,625,000
Anomalo	Anomalo allows users to continuously inspect and validate the data coming into their warehouses.	https://www.anomalo.com	Series A	\$33,000,000	Norwest Venture Partners	\$38,950,000
Hex Technologies	A platform for collaborative data analytics	https://hex.tech	Series A	\$16,000,000	Redpoint	\$21,500,000
Akridata	Akridata is a software company built for the Autonomous world	https://akridata.com	Series A	\$15,000,000	Accel, MFV Partners, TeleSoft Partners	\$16,120,000
Awardco	Awardco builds workplace culture and creates employee loyalty through value-driven recognition and rewards.	https://www.award.co	Series A	\$65,000,000	General Catalyst, Ryan Smith	\$70,000,000
Embed	Embed develops securities execution, clearing, settlement, and custody APIs for the financial services industry.	https://embed.com	Series A	\$20,000,000	TriplePoint Capital	\$80,000,000

October Deals

As reported by Crunchbase for the VC firms we track

Company	Description	Website	Round	Raise	Lead	Total Raised
Geniebook	Geniebook is an online, assessment-led learning tool that provides a powerful way to sharpen your academic performance.	https://geniebook.com/	Series A	\$16,600,000	East Ventures, Lightspeed Venture Partners	\$17,696,186
Sprinter Health	Sprinter Health is an on-demand mobile health company that sends full-time nurses and phlebotomists ("Sprinters") into the home.	https://www.sprinterhealth.cc	Series A	\$33,000,000	Andreessen Horowitz	\$37,600,000
Cyabra	Cyabra is breaking down social media to empower brands and uncover disinformation.	https://cyabra.com/	Series A	\$5,600,000	OurCrowd	\$6,600,000
Better Health	Better Health offers an end-to-end care solution, bundling peer-support, coaching, education and home delivery of medical supplies	https://joinbetter.com/	Series A	\$10,000,000	Caffeinated Capital, General Catalyst	\$13,500,000
Wizard	Transforming ecommerce with conversational AI	https://www.wizard.com	Series A	\$50,000,000	New Enterprise Associates	\$50,000,000
Elementus	Elementus offers a analytics platform that brings cognition to the blockchain's native transparency.	https://elementus.io	Series A	\$12,000,000	Velvet Sea Ventures	\$16,300,000
Matik	Matik provides an online platform that generates personalized customer presentations in minutes.	https://matik.io/	Series A	\$20,000,000	Andreessen Horowitz	\$23,100,000
BRINC Drones	BRINC Drones is focused on the public safety market, we want to use drone technology to make the world a safer place for everyone.	https://brincdrones.com/	Series A	\$25,000,000	Index Ventures	\$25,000,000
Foodology	Foodology creates and operates digital restaurant brands made for delivery.	https://www.foodology.com.c	Series A	\$15,000,000	Andreessen Horowitz, Base Partners	\$19,500,000
Countable	Countable is a community engagement platform that powers virtual communities for large and small organizations.	http://www.countable.com	Series A	\$12,000,000	Canaan Partners	\$14,000,000
Oshi Health	Oshi Health is a virtual-first medical practice revolutionizing the diagnosis, management and treatment of digestive health conditions.	https://www.oshihealth.com/	Series A	\$23,000,000	Bessemer Venture Partners, Flare Capital Partners, Frist Cressey Ventures	\$29,500,000
Blank Street	Coffee, closer to you.	https://www.blankstreet.com	Series A	\$25,000,000	General Catalyst, Tiger Global Management	\$32,000,000
CopyAI	CopyAI is a startup building AI-powered copywriting tools for business customers.	https://www.copy.ai	Series A	\$11,000,000	Wing Venture Capital	\$13,900,000
Zoba	Zoba makes on-demand mobility profitable with demand forecasting and optimization.	https://www.zoba.com	Series A	\$12,000,000	NTTVC	\$15,450,000
Appsmith	Open source project to build internal apps and workflows.	https://www.appsmith.com	Series A	\$8,000,000	Canaan Partners	\$8,000,000
Cord	Cord is a collaborative training data platform with algorithmic features designed to automate manual annotation for computer vision.	https://cord.tech	Series A	\$12,500,000	CRV	\$17,125,000
UserGems	An AI-powered prospecting solution for revenue teams to drive bigger pipeline	https://www.usergems.com/	Series A	\$20,000,000	Craft Ventures	\$22,400,000
Spot AI	Spot AI is the simplest way to move your video security to the cloud. One dashboard for all your cameras.	https://www.spot.ai	Series A	\$20,000,000	Redpoint	\$22,000,000
Release	Release simplifies development by making the creation of environments easy.	https://releasehub.com	Series A	\$20,000,000	CRV	\$22,850,000
Resistant AI	Resistant AI helps to protect AI systems from targeted manipulation, adversarial machine learning attacks and advanced fraud.	https://resistant.ai	Series A	\$16,600,000	GV	\$19,350,000
Neural Magic	Neural Magic is stealth stage machine learning company, based in Somerville MA.	http://neuralmagic.com/	Series A	\$30,000,000	NEA	\$50,000,000
Crossing Minds	The smartest recommendation platform for your business.	http://www.crossingminds.co	Series A	\$10,000,000	Radical Ventures	\$13,500,000
AutoLeap	The #1 Software To Grow Your Auto Repair Business	http://autoleap.com/	Series A	\$18,000,000	Bain Capital Ventures	\$24,250,000
Thyme Care	Thyme Care is a Nashville TN-based provider of oncology care management solutions.	https://www.thymecare.com/	Series A	\$22,000,000	AlleyCorp, Andreessen Horowitz, Frist Cressey Ventures	\$22,000,000

October Deals

As reported by Crunchbase for the VC firms we track

Company	Description	Website	Round	Raise	Lead	Total Raised
Open	Shared mindful experiences to help friends be present together, on and offline.	https://o-p-e-n.com	Series A	\$9,000,000	A.Capital Ventures, Founders Fund	\$14,390,000
Cord	Cord is a startup that offers a single API to add Slack-like collaboration features to any app.	https://cord.com/	Series A	\$17,500,000	Index Ventures	\$17,500,000
FTX	FTX Exchange is a cryptocurrency exchange company that develops a mobile trading platform.	https://ftx.com/	Series B	\$420,690,000	Ontario Teachers' Pension Plan, Sequoia Capital	\$1,328,690,000
Pismo	Pismo is a provider of a cloud-based banking and payments platform.	https://pismo.io	Series B	\$108,000,000	Accel, Amazon, SOFTBANK Latin America Ventures	\$118,000,000
Embrace	Embrace is the only observability and data platform built for mobile that empowers companies to deliver optimal mobile experiences.	https://embrace.io/	Series B	\$45,000,000	New Enterprise Associates	\$57,000,000
Ontra	Ontra is a provider of technology and services for contract automation and intelligence.	https://www.ontra.ai	Series B	\$200,000,000	Blackstone Group	\$240,000,000
Attest	Attest is a consumer research platform that delivers consumer data that drive predictable and repeatable growth to businesses.	https://askattest.com	Series B	\$60,000,000		\$95,100,000
Cover	Cover's mission is to make living in a thoughtfully designed and well-built home a reality for everyone.	https://buildcover.com/	Series B	\$60,000,000	Gigafund	\$73,300,000
Dexterity	Dexterity provides robotic systems solutions for logistics, warehouses, and supply chain.	https://www.dexterity.ai	Series B	\$140,000,000	Kleiner Perkins, Lightspeed Venture Partners	\$196,200,000
Inkitt	Inkitt is a digital publishing platform that uses a computer algorithm to predict book success based on reader behavior.	http://www.inkitt.com	Series B	\$59,000,000	New Enterprise Associates	\$80,000,000
Elemy	Elemy is a B2B2C platform helping provide access to in-home pediatric care for ongoing behavioral challenges, including autism.	https://www.elemy.com/	Series B	\$219,000,000	SoftBank Vision Fund	\$323,000,000
Skryrse	Skryrse is an air mobility company on a mission to democratize the sky.	http://Skryrse.com	Series B	\$200,000,000	Fidelity Management and Research Company, Monashee Investment Management	\$240,500,000
Clyde	Clyde is a platform that connects retailers to insurance companies to launch and manage product protection programs.	https://www.joinclyde.com	Series B	\$41,000,000	Headline	\$58,000,000
Hubilo	Hubilo is an all-in-one virtual and hybrid event platform offering an engaging and interactive event experience.	http://www.hubilo.com	Series B	\$125,000,000	Alkeon Capital	\$153,000,000
BrightHire	BrightHire develops a performance optimization technology for recruiting teams.	https://brighthire.ai/	Series B	\$20,500,000	01A	\$36,000,000
Anyfin	Anyfin puts a stop to overpriced financial products to save money on private loans by taking a photo.	https://anyfin.com	Series B	\$51,948,714	FinTech Collective	\$106,806,110
ClickHouse	ClickHouse are the creators of an online analytical processing (OLAP) database management system.	https://clickhouse.com/	Series B	\$250,000,000	Altimeter Capital, Coatue	\$300,000,000
Sky Mavis	Sky Mavis is a video game developer that brings the benefits of blockchain through fun and practical applications.	https://www.Skymavis.com	Series B	\$152,000,000	Andreessen Horowitz	\$161,000,000
SupportLogic	SupportLogic delivers a service experience management platform that enables companies to improve service delivery.	https://www.supportlogic.io	Series B	\$50,000,000	General Catalyst, WestBridge Capital	\$62,020,000
FitOn	FitOn is a free fitness app with more than 10M+ members who have completed over 1+ Billion workout minutes on the platform.	https://fitonapp.com	Series B	\$18,000,000	Delta-v Capital	\$30,049,000
Brave Health	Brave Health is an online platform that offers therapy and medication management for psychiatric conditions to improve mental health.	https://bebravehealth.com	Series B	\$10,000,000	Able Partners, City Light Capital, Union Square Ventures	\$10,000,000
Gretel	Gretel helps developers to build quickly with the data and safely share it with others.	https://www.gretel.ai	Series B	\$52,199,996	Anthos Capital	\$67,699,996

October Deals

As reported by Crunchbase for the VC firms we track

Company	Description	Website	Round	Raise	Lead	Total Raised
Leap	Leap is a marketplace for Distributed Energy Resources to participate in the energy market.	https://leap.energy/	Series B	\$33,500,000	Park West Asset Management	\$44,100,000
GraphWear Technolo	The world's first needle free continuous health monitoring platform	http://www.graphwear.co	Series B	\$20,500,000	Mayfield Fund	\$25,200,000
Studs	Studs is a piercing studio meant to appeal to a conscious millennial and Gen-Z customer.	https://studs.com/	Series B	\$20,000,000	Spark Capital	\$23,000,000
ClickUp	ClickUp offers a customizable workplace productivity platform that serves all departments across an organization.	http://www.clickup.com	Series C	\$400,000,000	Andreessen Horowitz, Tiger Global Management	\$537,500,000
Yugabyte	Yugabyte is an open-source distributed SQL database for customers in industries such as cybersecurity, financial markets, and IoT.	https://www.yugabyte.com	Series C	\$188,000,000	Sapphire	\$291,000,000
Drip Capital	Drip Capital offers trade financing product targeted towards SMEs in developing markets.	https://www.dripcapital.com/	Series C	\$40,000,000	TI Platform Management	\$375,120,000
Stride Health	Stride Health is a provider of an insurance recommendation platform designed to offer health insurance services.	http://www.stridehealth.com	Series C	\$47,000,000	King River Capital	\$85,900,000
SimScale	SimScale is a web-based 3D simulation platform.	https://www.simscale.com/	Series C	\$29,205,914	Draper Esprit, Insight Partners	\$58,983,674
Alchemy	Alchemy is a developer platform that helps companies to build reliable decentralized applications.	https://alchemy.com	Series C	\$250,000,000	Andreessen Horowitz	\$363,903,667
Abacus AI	Abacus.AI is a cloud services company that helps organizations design, train, and customize machine and deep learning models.	https://abacus.ai/	Series C	\$50,000,000	Tiger Global Management	\$90,250,000
Crossbeam	Crossbeam is a collaborative data platform that helps companies build more valuable partnerships.	https://www.crossbeam.com	Series C	\$76,000,000	Andreessen Horowitz	\$116,850,000
Daring Foods	Daring Foods provides plant-based chicken products as a food alternative.	https://daring.com	Series C	\$65,000,000	Founders Fund	\$113,762,288
Hibob	Hibob offers a mission critical, cloud-based human resources platform that allows companies to streamline HR processes and engage top talent	http://www.hibob.com/	Series C	\$150,000,000	General Atlantic	\$274,000,000
Solo.io	Solo.io develops tools to help the enterprise adapt and make the most of innovative cloud technologies.	https://www.solo.io	Series C	\$135,000,000	Altimeter Capital	\$171,500,000
Clarifai	Clarifai is a deep learning AI platform for computer vision, natural language processing, and data labeling.	https://clarifai.com/	Series C	\$60,000,000	New Enterprise Associates	\$100,000,000
Reliable Robotics	Reliable Robotics provides advanced automation systems for aviation companies.	http://www.reliable.co/	Series C	\$100,000,000	Coatue	\$133,500,000
Workit Health	Workit Health is a virtual clinic dedicated to medically-assisted treatment and online therapy for substance use disorder.	https://www.workithealth.com	Series C	\$90,000,000	Insight Partners	\$137,999,996
Orca Security	Orca Security provides instant-on, workload-level security for AWS, Microsoft Azure, and Google Cloud Platform.	https://orca.security	Series C	\$190,000,000	Temasek Holdings	\$482,000,000
Aquant	Aquant is an enterprise AI platform that uses machine learning to learn the enterprise's unique language and maximize equipment uptime.	http://www.aquant.io	Series C	\$70,000,000	Insight Partners, Pitango Venture Capital, Qumra Capital	\$115,550,000
CoinSwitch Kuber	CoinSwitch Kuber is a cryptocurrency exchange platform allowing its users to buy and sell cryptocurrencies.	https://www.coinswitch.co	Series C	\$260,000,000	Andreessen Horowitz, Coinbase Ventures	\$300,603,815
Wiz	Wiz is a cybersecurity company that allows companies to find security issues in public cloud infrastructure.	https://wiz.io/	Series C	\$250,000,000	Greenoaks, Insight Partners	\$600,000,000
UnitedMasters	UnitedMasters is a technology platform that gives musicians an alternative to exploitative record label deals.	https://unitedmasters.com/	Series C	\$50,000,000	Andreessen Horowitz	\$170,000,000
Lightship	Lightship is a provider of enterprise-level and direct-to-patient clinical research solutions for decentralized clinical trials.	https://www.lightship.com/	Series C	\$40,000,000	Brook Byers, Define Ventures	\$60,000,000
Rippling	Rippling is a human resource management company that offers an all in one platform to help manage HR and IT operations.	https://www.rippling.com	Series C	\$250,000,000	Sequoia Capital Global Equities	\$447,000,000
Weights & Biases	Weights & Biases provides a developer-first MLOps platform that offers performance visualization tools for machine learning.	https://www.wandb.ai	Series C	\$135,000,000	Bond, Felicis Ventures	\$200,000,000

October Deals

As reported by Crunchbase for the VC firms we track

Company	Description	Website	Round	Raise	Lead	Total Raised
All Day Kitchens	Virtual Kitchen operates as a food tech and logistics company that focuses on building delivery-optimized kitchens.	https://alldaykitchens.com	Series C	\$65,000,000	Lightspeed Venture Partners	\$120,256,549
Modern Treasury	Modern Treasury offers a payment operations platform used to simplify and modernize business payments.	https://www.moderntreasury.com	Series C	\$85,000,000	Altimeter Capital	\$133,000,000
Notion	Notion is the all-in-one workspace for your notes, tasks, wikis, and databases	https://www.notion.so	Series C	\$275,000,000	Coatue, Sequoia Capital	\$343,199,697
Chronosphere	Chronosphere develops a scalable, reliable, and customizable monitoring solution built for cloud-native applications.	http://www.chronosphere.io	Series C	\$200,000,000	General Atlantic	\$254,400,000
Deel	Deel is a payroll and compliance platform for international employees and contractors.	https://www.letsdeel.com	Series D	\$425,000,000	Coatue	\$629,000,000
Dragos	Dragos is an industrial cybersecurity company that detects and responds to threats in industrial controls systems.	https://www.dragos.com	Series D	\$200,000,000	BlackRock, Koch Disruptive Technologies	\$364,200,000
Acko	Acko is a digital insurance company with a license to underwrite and distribute bite-sized insurance products.	https://www.acko.com/	Series D	\$255,000,000	General Atlantic, Multiples Alternate Asset Management Private Limited	\$458,000,000
Electric	Electric is an information technology company that helps businesses manage their IT security, support, and devices in real-time.	https://www.electric.ai	Series D	\$90,000,000	GGV Capital	\$188,750,000
Outschool	Outschool is a marketplace of live online classes for kids that connects learners, parents, and teachers together.	https://outschool.com/	Series D	\$110,000,000	Bond, Tiger Global Management	\$240,220,000
Swile	Swile is a digital solutions provider for employee benefits with an all-in-one smartcard and an app for team life.	https://www.swile.co/	Series D	\$200,000,000	SoftBank	\$325,880,034
Devoted Health	Devoted Health is a healthcare company serving seniors and giving them a health care plan with personal guides and world-class technology.	https://devoted.com	Series D	\$1,150,000,000	SoftBank Vision Fund, Uprising Ventures	\$1,962,000,000
Tekion	Tekion is a cloud-built platform with advanced machine learning and AI capabilities for a personalized and seamless consumer experience.	http://www.tekion.com/	Series D	\$250,000,000	Alkeon Capital, Durable Capital Partners	\$435,100,000
Zum	Züm provides child transportation for school districts and busy families.	http://www.ridezum.com	Series D	\$130,000,000	SoftBank Vision Fund	\$201,000,000
Scripbox	Scripbox is an online mutual funds investment platform.	https://scripbox.com/	Series D	\$10,500,000	Accel	\$34,000,000
Devo	Devo is a cybersecurity company that provides cloud-native logging and security analytics for organizations.	http://www.devo.com	Series E	\$250,000,000	TCV	\$381,000,000
Personio	Personio is a developer of an HR management and recruiting platform for SMEs and startups.	https://www.personio.com	Series E	\$269,655,132	Greenoaks	\$523,988,078
BetterUp	BetterUp is a mobile-based leadership development platform used by Fortune 500 companies.	https://www.betterup.com	Series E	\$300,000,000	ICONIQ Growth, Lightspeed Venture Partners, Wellington Management	\$569,800,000
Honor	Honor is a senior care network and technology platform that offers personalized care to improve the in-home care experience.	http://joinhonor.com	Series E	\$70,000,000	Baillie Gifford	\$625,000,000
Aura	Aura is a unified digital threat protection platform that makes security simple for everyone.	https://www.aura.com/	Series F	\$200,000,000	Madrone Capital Partners	\$500,000,000
TripActions	TripActions provides a platform to help companies streamline elements of business travel like: payments, rentals, and bookings.	http://tripactions.com	Series F	\$275,000,000	Greenoaks	\$1,536,500,000
Cato Networks	Cato Networks is a provider of a SASE platform that converges SD-WAN and security into a cloud-native service.	http://www.catonetworks.com	Series F	\$200,000,000	Lightspeed Venture Partners	\$532,000,000
Domino Data Lab	Domino Data Lab provides a platform that utilizes data science and AI for collaboration, model deployment, and centralizing infrastructure.	https://www.dominodatalab.com	Series F	\$100,000,000	Great Hill Partners	\$223,600,000
DroneBase	DroneBase is an aerial data analytics platform that provides aerial drone services.	http://www.dronebase.com	Venture - Series I	\$20,000,000	Euclidean Capital	\$58,957,370
DroneBase	DroneBase is an aerial data analytics platform that provides aerial drone services.	http://www.dronebase.com	Venture - Series I	\$20,000,000	Euclidean Capital	\$58,957,370
B12	The all-in-one solution to help your business succeed online, including websites, SEO, online scheduling, payments, and more	https://b12.io	Venture - Series I	\$15,700,000	Tola Capital	\$28,100,000
Kiswe	Kiswe is a video technology startup providing live media solutions to sports and entertainment content owners.	http://kiswe.com/	Venture - Series Unknown		Sony Innovation Fund	\$37,840,116
Art Blocks	Art Blocks allows digital artists to have their work react to alphanumeric figures generated by the Ethereum blockchain.	https://artblocks.io	Venture - Series I	\$6,000,000	True Ventures	\$6,000,000
Builder	Builder is the first and only headless CMS with full visual drag and drop editing.	https://builder.io/	Venture - Series I	\$14,000,000	Greylock	\$17,250,000