

INVESTMENT REPORT

Blitzscaling Ventures Monthly Analysis of Top Firm Deals

Blitzscalable Companies Announcing
Investment Rounds in June

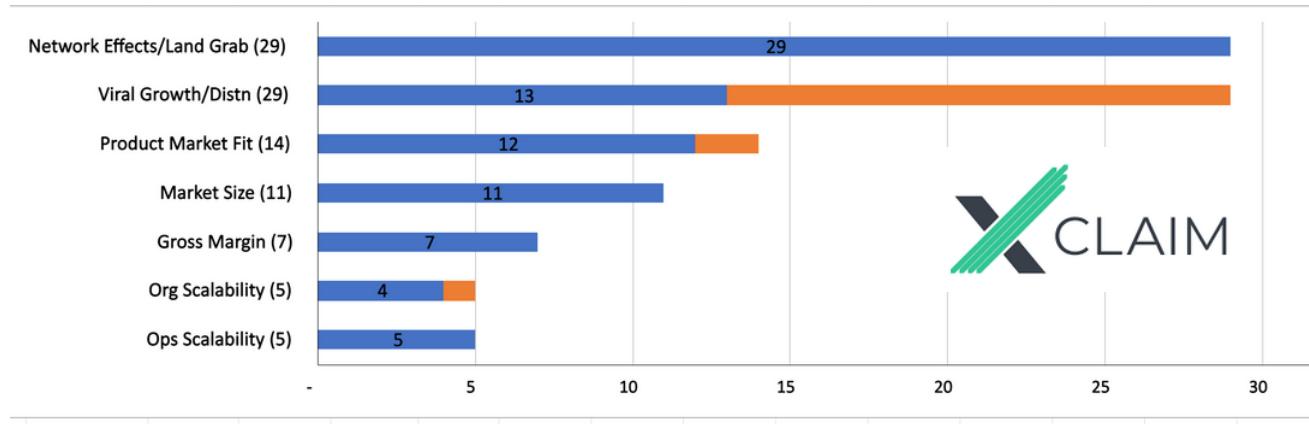


June Deal Statistics

Total Deals Announced	157
Follow-On Investments	88
Initial Investments	69
B2B	91
B2C	66
Possible Candidates	14
Added to our Watch list	5
Rounds over \$100M	33

XCLAIM- 80/100

XCLAIM is digitizing the financial market for selling bad debt receivables.



Round Size	\$6.6 Million
Investment Series	Seed
Noted Investors	General Catalyst
Location	Los Angeles, California, USA
Total Raised	\$11 Million

There has always been a secondary market for collecting from deadbeats, and it is an unsavory but lucrative business. The deadbeat won't pay, so the receivable gets sold to a professional collector for some percentage of the face value. The collection agency gets to keep all the cash they can squeeze out of the deadbeat. This is all good unless it is a dying cancer patient who was vastly overcharged by a hospital and insurance is pointing at fine print and ducking the bill. But I digress...

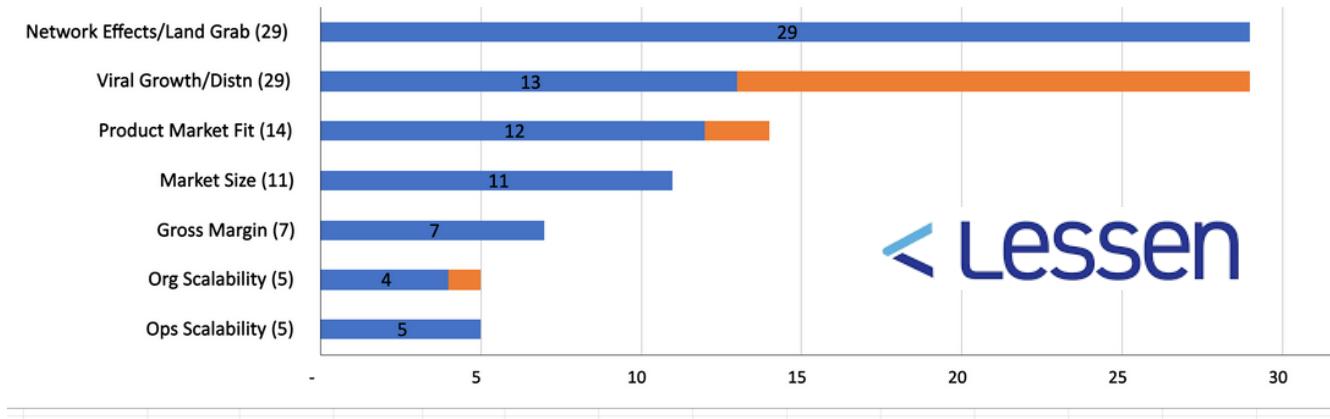
Xclaim wants to force the collection agencies to bid for the receivables. This will lower their margins, and help the primary owner of the receivables collect more cash. A classic marketplace with a high "winner take most" score because you always want the most bidders at an auction possible.

The distribution score here is lower. The collection agencies are easy to recruit to the platform. That is a short phone call because they are always salivating for more red meat. The trick is raising awareness in the sellers, which will require getting the attention of receivables managers at every company. Not an easy task, but 80% of this activity is likely run through 20% of the participants so there is some efficiency to be had in outreach. And you don't need to sell them a product, you just need to make them aware that they can get more money for bad debt with a new marketplace.

The rest of the scores are very high. It is early, so product market fit is still improving. But market size, gross margins, and scalability are all 10s with a slight hit to organizational scalability as there is a customer service element to any B2B marketplace.

Lessen - 82/100

Lessen is an online platform for managing properties and maintenance services.



< Lessen

Round Size	\$35 Million
Investment Series	Series A
Noted Investors	Khosla, General Catalyst
Location	Scottsdale, Arizona, USA
Total Raised	\$35 million

Arizona is growing a vibrant tech scene. If you want nice weather and a lower cost of living than CA, but Austin isn't your cup of tea, then Scottsdale is a good place to go. Lessen helps rental property owners find service providers who are fully vetted. Cleaners, plumbers, electricians, all with up-to-date insurance.

With the construction boom, and labor shortages, finding someone to actually do work quickly and professionally has become nearly impossible. Lessen solves that with a directory and payment platform.

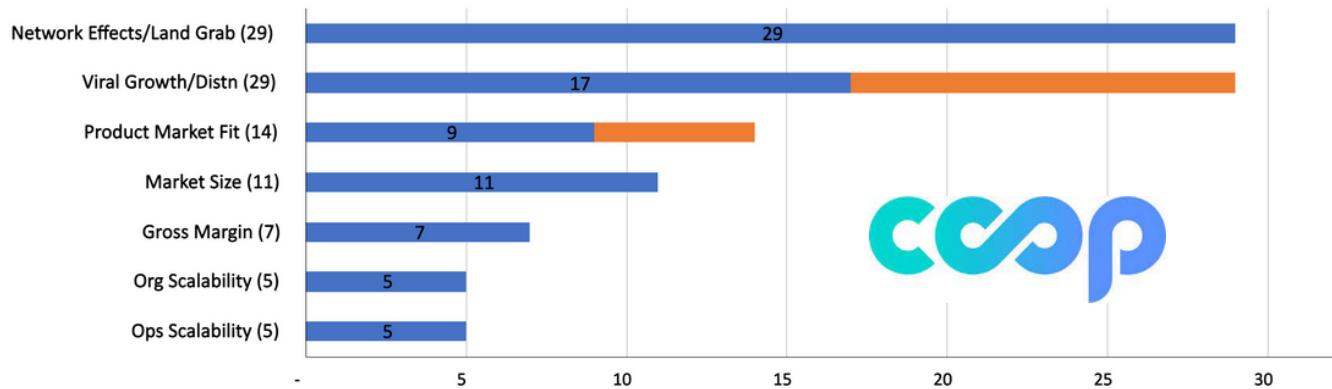
This is a classic winner-take-most marketplace, enhanced by the reviews service providers get. And no, Angies list isn't adequate here. This is B2B, and the insurance validation is crucial. It is also regional. Service providers will only travel an hour or so, so you need to win each market. But, a 10/10 for network effects to be sure.

There is no viral growth here. Both sides of the marketplace have customer acquisition costs. But lifetime value is high as long as they don't get too greedy on the take rate and drive market participants to do direct deals.

The remainder of the scores are high here, with typical marketplace scalability and an enormous market. Some customer service challenges of course, but mostly this scales very well. A great and timely idea!

Co-op Commerce- 84/100

Co-op commerce is a network of the world's best brands partnering together to grow.



Round Size	\$4.2 Million
Investment Series	Seed
Noted Investors	Bessemer
Location	San Francisco, California, USA
Total Raised	\$5.8 Million

The word "co-op" is loaded with kumbaya goodness. Friends helping friends. Think of the artists co-op for shared studio space, or the food co-op where the artists buy good cheap food. So why not the brands coop? Direct-to-consumer brands struggle to attract customers, and Apple just ended targeting on iPhones. Coop Commerce can help them by getting brands to sell each other's products and share data. The vision is that every brand joins the network, so everything a customer buys will be known to all, and that will inform highly effective cross-selling.

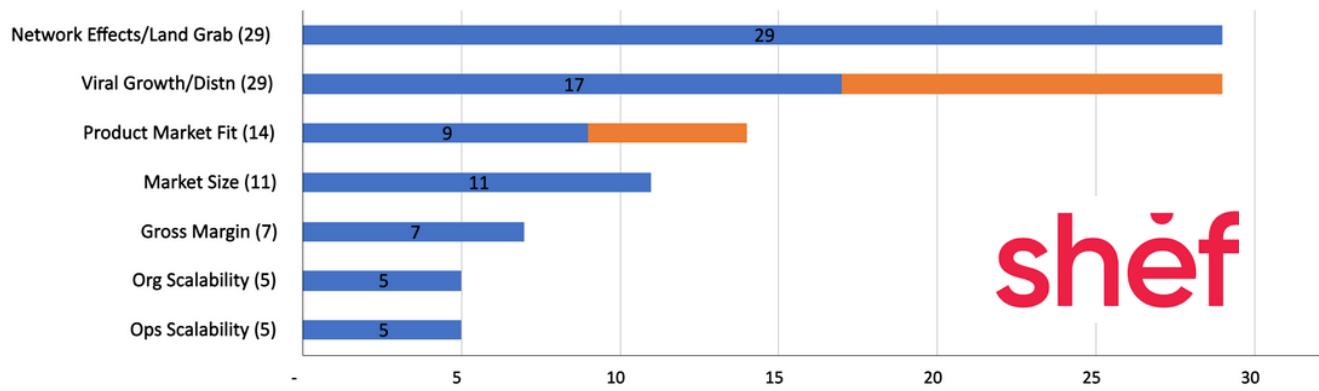
There is a strong network effect at work here. The more brands that join the co-op, the more data can be shared about their customers, and the better the fit will be with brands you want to partner with. It's kinda brilliant. So that's a 10/10 in the all important "winner take most" category.

Distribution is not so easy. Brands get bombarded with offers to lower CAC. It will be costly to break through the noise. That said, when something works, word spreads. so we can give them an 8/10.

It is early days, so we can't go with a perfect score for product market fit, but the other scores we can as this is a scalable B2B cloud service with software margins.

Sheff- 81/100

Shef is a homemade food marketplace that helps cooks make an income by cooking and selling food to their communities.



Round Size

\$20 Million

Investment Series

Series A

Noted Investors

Andreessen Horowitz

Location

San Francisco, California, USA

Total Raised

\$28 Million

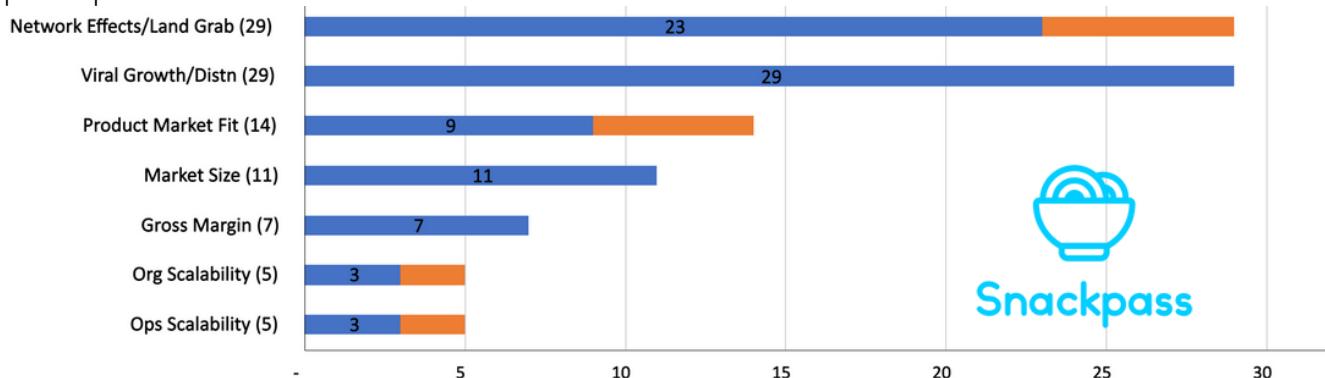
The shares economy is a blitzscaling stalwart. Folks selling services or things to other folks is the foundation of Airbnb, Uber, eBay, Craigslist, Etsy, and now shef wants to try it with cooking. Why not have a hot, home-cooked meal instead of over-seasoned mass produced takeout?

Will the winner take most here? We think so. You want to have density, so the food is close by and delivered fresh, and variety, so you can get whatever your hankering for. 10/10 for network effects. Viral? Not really. The company is going to have to work to get consumers and chefs just the way Uber did. It's going to be costly and difficult. Super bowl ad anyone?

Beyond that, the business should scale well if consumers like the food. And that is a big if, so we are not giving full market for product market fit. But the remaining attributes do get 10/10 for a strong total score of 81. A blitzscaler, but one that needs to be creative about customer acquisition.

Snackpass- 85/100

Snackpass is a social commerce platform that focuses on mobile order pickup at local restaurants.



Round Size	\$70 Million
Investment Series	Series B
Noted Investors	Craft Ventures
Location	San Francisco, California, USA
Total Raised	\$95 Million

With Snackpass, you get hungry, and then you order food from a nearby place, then go eat it, and you get points for doing so that you can use to gift food to friends, or to someone you want to reward or impress. You can also invite friends along.

That last part is key. If that is a primary use case, then this app is very viral. Combined with a strong network effect (2 sided marketplace with consumers and restaurants) this is a clear blitzscaler.

Product market fit isn't perfect score. We feel like they are still working out the best user experience. But the market is big, the viral growth could cause them to explode. If it is in fact viral. We haven't seen the data, so we don't know! But overall this is one to learn more about.

June Deals

As reported by Crunchbase for the VC firms we track

Company	Description	Website	Round	Raise	Lead	Total Raised
Transcarent	Transcarent is a consumer-directed health and care company for employees of self-insured employers and their families.	https://www.transcarent.ai	Series B	58,000,000	7wire Ventures, General Catalyst	98,000,000.00
CityMall	CityMall is a social e-commerce platform that sells lifestyle and curated products via peer-to-peer referrals on WhatsApp.	https://www.citymall.live/	Series B	22,500,000	General Catalyst, Jungle Ventures	37,100,000.00
XCLAIM	XCLAIM is digitizing the financial market for selling bad debt receivables.	http://www.x-claim.com	Seed	6,600,000	General Catalyst	11,445,000.00
Lessen	Lessen is an online platform for managing properties and maintenance services.	https://lessen.com/	Series A	35,000,000	Fifth Wall	35,000,000.00
Co-op commerce	Co-op commerce is a network of the world's best brands partnering together to grow.	https://www.coopcommerce.co	Seed	4,250,000	Sugar Capital	5,800,000.00
Shef	Shef is a homemade food marketplace that helps cooks make an income by cooking and selling food to their communities.	https://www.shef.com	Series A	20,000,000	Andreessen Horowitz	28,800,000.00
Snackpass	Snackpass is a social commerce platform that focuses on mobile order pickup at local restaurants.	https://www.snackpass.co	Series B	70,000,000	Craft Ventures	95,637,064.00
Zus Health	Zus Health helps a new wave of healthcare builders to create technologies and services without the usual blockers.	https://zushealth.com	Series A	34,000,000	Andreessen Horowitz	34,000,000.00
System	System Inc. is a Public Benefit Corporation that builds software to help the world see and solve anything as a system.	http://www.system.com/	Seed	5,000,000	Lux Capital, True Ventures	17,250,000.00
Solana	Solana is a crypto startup that builds and develops crypto apps for decentralized apps and marketplaces.	http://solana.com	Initial Coin Offeri	314,000,000	Andreessen Horowitz, Polychain	335,760,000.00
Spore	Spore develops platform for creators designed to improve their web experience.	https://spore.build/	Pre-Seed	1,000,000	SignalFire	1,000,000.00
Wander	Building the infrastructure to experience the world, join the waitlist on wander.com	https://wander.com	Pre-Seed	1,600,000	Redpoint	1,600,000.00
BitDAO	BitDAO is a decentralized autonomous organization leveling the economic playing field through a decentralized tokenized economy.	https://www.bitdao.io	Private Equity	230,000,000	Dragonfly Capital, Founders Fund, Pantera Capital, Peter Thiel	230,000,000.00
Waymo	Waymo improves transportation by developing self-driving technology developed in Google's labs.	http://www.waymo.com/	Private Equity	2,500,000,000		5,500,000,000.00
Pattern	Pattern is a family of brands that inspire to learn, explore, and lay the foundation for a more present life.	https://patternbrands.com	Private Equity	60,000,000		74,000,000.00
Ridepanda	Ridepanda is an online e-ride shop that offers electric vehicles with maintenance support and theft protection.	https://www.ridepanda.com/	Seed	3,750,000	Porsche Ventures, Proenza Ventures, Yamaha Motor Ventures & Laboratory Silicon Valley	3,750,000.00
Powerplay	Mobile-based operating system to manage construction & architectural projects	https://www.getpowerplay.in/	Seed	5,200,000	Accel, Surge	5,200,000.00
Jetstream Africa	Jetstream is a supply chain platform that powers global trade logistics for African suppliers.	https://www.jetstreamafrica.co	Seed	3,000,000		3,110,000.00
Desana Network	Desana radically reduces reliance on traditional offices for companies while giving workforces waaaay more flexibility.	https://desana.io/	Seed	4,000,000	Business Growth Fund, PropTech1 Ventures, Techstart Ventures	4,673,530.00
Time is Ltd.	At Time is Ltd., we provide an advanced analytical SaaS platform that delivers a holistic view of an organization collaboration patterns.	http://www.timeislt.com/	Seed	5,599,465	Mike Chalfen	8,985,714.00
Finley Technologies	Finley develops software that helps companies automate due diligence, ensure compliance, and streamline ongoing reporting.	https://www.finleycms.com	Seed	3,000,000	Bain Capital Ventures	3,000,000.00
YourBase	YourBase accelerates software testing for fast-growing development teams.	https://yourbase.io/	Seed	5,000,000	Lightspeed Venture Partners	5,000,000.00
Anrok	Anrok is the modern sales tax solution for SaaS businesses.	https://anrok.com/	Seed	4,300,000	Index Ventures, Sequoia Capital	4,300,000.00
Terra	Terra makes it easy to access fitness and health data from wearables and sensors.	https://tryterra.co	Seed	2,800,000		2,800,000.00
Specto	Specto is a mobile application performance monitoring platform that collects vital metrics and profiles with just a few lines of code.	https://specto.dev	Seed	3,250,000		3,250,000.00
8fig	8fig is a startup helping eCommerce sellers accelerate growth.	https://www.8fig.co/	Seed	6,500,000	Battery Ventures	6,500,000.00
Moderne	Moderne provides code automation solution for software development.		Seed	4,700,000	True Ventures	4,700,000.00
Viam	Viam is a robotics company that aims to build products that helps people's daily life.	https://www.viam.com	Seed	12,000,000	Union Square Ventures	12,000,000.00
Framework	Framework offers a platform for wellness businesses to set up virtual communities.	https://www.framework.so	Seed	3,000,000	True Ventures	3,000,000.00

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Dishpatch	Bringing the UK's best restaurants home. Exclusive menus, delivered across the country.	https://www.dishpatch.co.uk	Seed	14,080,798	Andreessen Horowitz, LocalGlobe	28,190,484.00
Cord	Cord is a software company that automates algorithmic data labeling and data annotation for computer vision.	https://cord.tech	Seed	4,500,000	CRV	4,625,000.00
Crediverso	Crediverso is a financial marketplace where people can find credit cards, credit checks, and international money transfers.	https://www.crediverso.com	Seed	3,100,000	Act One Ventures, Bessemer Venture Partners, Clocktower Technology Ventures, Point72 Ventures	3,100,000.00
Curastory	Curastory allows creators to shoot and edit high-quality video, monetize shows, and distribute to all of their video channels, 100% free.	https://www.curastory.co/	Seed			207,000.00
Good Health Company (C Full Stack Digital Health Clinic		https://ghc.health/	Seed	5,200,000	Khosla Ventures	5,200,000.00
Zeller	Zeller is a fintech that offers to accept payments, track spending, and manage the finances of small businesses.	https://myzeller.com	Series A	37,866,251	Spark Capital	81,300,000.00
Rarible	Rarible is an operator of a community-owned NFT marketplace that allows users to buy and auction off digital collectibles.	https://rarible.com/	Series A	14,200,000	CoinFund, Venrock	15,950,000.00
TRM Labs	TRM Labs monitors digital asset transactions to protect financial institutions from risks like fraud and money laundering.	https://trmlabs.com	Series A	14,000,000	Bessemer Venture Partners	19,900,000.00
Mandolin	Mandolin is a digital platform designed to help artists, venues, and fans connect through live music.	https://www.mandolin.com/	Series A	12,000,000	645 Ventures, Foundry Group	17,000,000.00
nate	nate is a shopping app that enables users to buy a product from any online retailer with the click of a button.	https://nate.tech	Series A	38,000,000	Renegade Partners	47,300,000.00
Synctera	Synctera is a FinTech-as-a-Service platform that connects financial institutions with fintech companies.	https://www.synctera.com	Series A	33,000,000	Fin Venture Capital	45,400,000.00
Nansen	Nansen is a blockchain analytics platform for crypto professionals and investors.	https://nansen.ai	Series A	12,000,000	Andreessen Horowitz	13,200,000.00
TRIPP, Inc.	The award-winning digital psychedelic wellness platform that uses the power of virtual and augmented reality to change the way you feel.	https://www.tripp.com	Series A	11,000,000	Mayfield Fund, Vine Ventures	15,000,000.00
FamPay	FamPay offers UPI, P2P, and card payments that allows parents to send money to their teenage kids.	https://fampay.in/	Series A	38,000,000	Elevation Capital, Sequoia Capital India	42,850,000.00
Buzzer	Buzzer is a notification-driven mobile platform for live sports personalized for fans.	https://www.buzzer.com	Series A	20,000,000	Canaan Partners, Sapphire Sport	24,000,000.00
Robocorp	Robocorp is a cloud platform for robotic process automation (RPA) and open source RPA tools.	https://robocorp.com/	Series A	21,000,000	Canvas Ventures	32,613,170.00
Lower	Lower provides home refinancing, customer service, consumer lending, home purchase, and financial services.	https://www.lower.com	Series A	100,000,000	Accel	100,000,000.00
Tajir	Tajir is a B2B marketplace for mom and pop stores.	https://www.tajir-app.com/	Series A	17,000,000	Kleiner Perkins, Y Combinator Continuity Fund	18,950,000.00
Slintel	Slintel captures technographic-powered buying intent to help companies identify potential buyers in their target market.	https://www.slintel.com	Series A	20,000,000	GGV Capital	26,000,000.00
Stoke	Stoke is remote teams and freelance management platform that makes it easy for companies to work with independent contractors.	https://www.stoketalent.com	Series A	15,500,000	Battery Ventures	20,000,000.00
Stork Club	Stork Club is a maternity care platform that extends insurance coverage and provides all possible options to people who want to have a baby.	http://joinstorkclub.com	Series A	30,000,000	General Catalyst	32,700,000.00
Pietra	Pietra is a business-in-a-box platform that provides Creators all the tools they need to build a business.	https://www.pietrastudio.com/	Series A	15,000,000		15,000,000.00
SoleSavy	SoleSavy is a step into a genuine collective of sneaker culture.	https://solesavy.com/	Series A	12,500,000	Bedrock Capital	14,500,000.00
Dusty Robotics	Dusty Robotics develops robot-powered tools for the modern construction workforce.	http://dustyrobotics.com	Series A	16,500,000	Canaan Partners	23,715,000.00
Lexion	Lexion is an AI-powered contract management startup.	https://lexion.ai/	Series A	11,000,000	Khosla Ventures	15,200,000.00
Scythe Robotics	Scythe Robotics is a robotics company that provides autonomous technology for maintaining off-road environments.	https://www.scytherobotics.co	Series A	13,800,000	Inspired Capital Partners	28,398,994.00
Ganax	Ganax is the leading people platform for agriculture and food manufacturing in North America	https://ganaz.com	Series A	7,000,000	Trilogy Equity Partners	10,415,000.00
Avi Medical	Avi Medical is a digital health care company that provides telemedicine services.	https://avimedical.com	Series A	34,744,021	Addition, Heal Capital	46,866,953.00
Pinwheel	Pinwheel is a payroll connectivity company that connects payroll providers through a single point of connectivity for tasks.	https://www.getpinwheel.com	Series A	20,000,000	Coatue	27,000,000.00
	Making compensation equitable and scalable for companies					

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Pequity	Making compensation equitable and scalable for companies around the world.	https://www.getpequity.com/	Series A	15,500,000	Norwest Venture Partners	19,000,000.00
Electric Gamebox	Electric Gamebox delivers immersive team adventures in the world's smartest room	https://electricgamebox.com	Series A	11,000,000	Philian Invest	25,573,526.00
Jeeves	Jeeves is a fintech company that brings financial solutions to businesses globally.	https://www.tryjeeves.com/	Series A	26,000,000	Andreessen Horowitz	131,000,000.00
Pathpoint	Pathpoint is a provider of digital insurance wholesale brokerage services for carriers.	https://www.pathpoint.com/	Series A	30,000,000	Caffeinated Capital	30,000,000.00
Iterative.ai	Iterative.ai is an MLOps platform that develops lifecycle management for datasets and machine learning models.	https://iterative.ai	Series A	20,000,000	468 Capital	25,400,000.00
Medallion	Medallion provides a network management platform for the healthcare industry.	https://medallion.co/	Series A	20,000,000	Spark Capital	23,000,000.00
Sigma Squares Tech	Sigma Squares Tech is an automated manufacturing system developer.	https://sigmasquares.com/	Series A	10,000,000		11,479,596.00
Harness Wealth	Harness Wealth provides the next generation of builders confidence in their best financial future.	https://www.harnesswealth.co	Series A	15,000,000	Jackson Square Ventures	19,000,000.00
Deduce	Deduce provides real-time analytics profiling and scoring to detect and prevent bad actors and account takeover.	https://www.deduce.com	Series A	10,000,000	Foundry Group	17,300,000.00
Reibus International	Reibus International develops a B2B e-commerce platform for the industrial metals market.	https://reibus.com	Series A	20,000,000	Canaan Partners, Nosara Capital	26,650,000.00
Local Kitchens	Local Kitchens brings several of the Bay Area's best local restaurants under one roof and closer to home.	https://www.localkitchens.co/	Series A	25,000,000	General Catalyst	25,000,000.00
Augtera Networks	Augtera Networks is enabling networks to keep up with increasing scale, complexity and change.	http://www.augtera.com/	Series A	13,000,000	Intel Capital	18,000,000.00
RudderStack	RudderStack is the CDP for developers.	https://rudderstack.com/	Series A	21,000,000	Kleiner Perkins	26,000,000.00
Trellis	P&C insurance data services	https://www.trellisconnect.com	Series A	10,000,000	QED Investors	10,000,000.00
Ellipsis Health	Voice as a vital sign.	http://www.ellipsishealth.com	Series A	26,000,000	SJF Ventures	30,021,105.00
System	System Inc. is a Public Benefit Corporation that builds software to help the world see and solve anything as a system.	http://www.system.com/	Series A	12,250,000	Acrew Capital	17,250,000.00
Dishpatch	Bringing the UK's best restaurants home. Exclusive menus, delivered across the country.	https://www.dishpatch.co.uk	Series A	14,109,685	Andreessen Horowitz, LocalGlobe	28,190,484.00
Dream Games	Dream Games is a mobile game development company.	https://dreamgames.com	Series B	155,000,000	Index Ventures, Makers Fund	212,500,000.00
Bitwise	Bitwise is a crypto index fund manager for individuals, investment managers, and institutions navigating cryptocurrency.	https://www.bitwiseinvestment	Series B	70,000,000	Elad Gil, Electric Capital	84,500,000.00
Noname Security	Noname Security is a security platform that allows enterprises to see and secure managed and unmanaged APIs.	https://nonamesecurity.com	Series B	60,000,000	Insight Partners	85,000,000.00
BrowserStack	BrowserStack is a software testing platform powering over two million tests every day across 15 global data centers.	http://www.browserstack.com	Series B	200,000,000	Bond	250,000,000.00
Orum.io	Orum builds infrastructure for a frictionless financial system that enables real-time money movement with proprietary intelligence.	https://www.orum.io/	Series B	56,000,000	Accel, Canapi Ventures	82,200,000.00
Airbase	Airbase serves as an all-in-one spend management platform that helps companies with their financial control and visibility.	https://www.airbase.com	Series B	60,000,000	Menlo Ventures	90,500,000.00
UserLeap	UserLeap is a continuous research platform that delivers in-depth insights for product teams to continuously improve their product.	https://userleap.com	Series B	38,000,000	Andreessen Horowitz	58,000,000.00
Codat	Codat is an API platform that provides real-time connectivity to the financial software used by small businesses.	https://www.codat.io	Series B	40,032,911	Tiger Global Management	59,641,607.00
Firebolt	Firebolt is a cloud data warehousing platform that allows users to streamline their analytics and access to insights.	https://www.firebolt.io	Series B	127,000,000		164,000,000.00
Tonkean	Tonkean provides an enterprise no-code process orchestration platform.	https://tonkean.com	Series B	50,000,000	Accel	83,200,000.00
Unit	Unit is a developer of a platform that allows third parties to integrate banking services into their businesses.	https://www.unit.co	Series B	51,000,000	Accel	69,600,000.00
Brightline	Brightline is a med-tech company that provides behavioral healthcare services for children and their families.	https://www.hellobrightline.co	Series B	72,000,000	GV	104,000,000.00
Prefect	Prefect is a workflow management system that helps to eliminate data flow problems for companies' data teams.	https://www.prefect.io	Series B	32,000,000	Tiger Global Management	57,594,793.00

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Company	Description	Website	Round	Raise	Lead	Total Raised
Fiddler AI	Fiddler is an explainable AI platform that helps companies and enterprises build AI solutions.	https://www.fiddler.ai	Series B	32,000,000	Insight Partners	45,200,000.00
FightCamp	FightCamp provides on-demand boxing and HIIT workouts with motion trackers on wrists that track every punch thrown and every rep completed.	https://joinfightcamp.com/	Series B	90,000,000	Connect Ventures, New Enterprise Associates	98,500,000.00
Motorway	Motorway is the next-generation used car marketplace.	https://motorway.co.uk	Series B	67,726,492	Index Ventures	62,250,000.00
Kikoff	Kikoff is a personal finance platform that offers credit-building solution.	https://kikoff.com/	Series B	30,000,000	Portage Ventures	42,500,000.00
MaintainX	MaintainX is a mobile-first workflow management platform that allows factory frontline teams to know what they need to do and how to do it.	https://www.getmaintainx.com	Series B	39,000,000	Bessemer Venture Partners	42,800,000.00
Grabango	Grabango is the leader in checkout-free technology for existing, large-scale grocery and convenience stores	https://grabango.com	Series B	39,000,000	Commerce Ventures	73,175,000.00
Sanity	Sanity is a platform for structured content that lets teams build digital experiences.	https://sanity.io	Series B	39,000,000	ICONIQ Growth	51,800,000.00
Spiff	Spiff is a compensation platform for revenue and sales organizations that helps automate complex commission processes and motivate sales.	https://spiff.com	Series B	46,000,000	Lightspeed Venture Partners	62,000,000.00
Atom Finance	Atom is the modern financial knowledge platform. Our mission is to democratize access to high-quality investment research resources.	https://atom.finance	Series B	28,000,000	SoftBank	46,600,000.00
PlanetScale	PlanetScale builds a database-as-a-service offering on Vitess, an open source sharing middleware system for MySQL.	http://planetscale.com/	Series B	30,000,000	Insight Partners	55,000,000.00
ChartHop	ChartHop brings disparate sources of people data together in a dynamic, visual, & actionable People Analytics platform.	https://www.charthop.com/	Series B	35,000,000	Andreessen Horowitz	54,000,000.00
Kepler Communications	Kepler Communications is a satellite communications company.	http://www.keplercommunications.com	Series B	60,000,000	Tribe Capital	85,060,177.00
Detect Technologies	Detect Technologies is a completely automated remote control system.	https://www.detecttechnologies.com	Series B	12,000,000	Accel, Elevation Capital	15,300,000.00
Standard Bariatrics	Standard Bariatrics is a medical device company that develops and offers surgical instruments for weight-loss surgeries.	http://standardbariatrics.com	Series B	35,000,000	U.S. Venture Partners	56,160,000.00
Tendo Systems	Tendo is a software company that is reimagining what is possible in healthcare.	https://www.tendosystems.com	Series B	50,000,000	Lux Capital	69,000,000.00
Fortera	Fortera contributes to the global goal of reducing carbon dioxide emissions by one teraton.	https://forterausa.com/	Series B	30,000,000	Khosla Ventures, Temasek Holdings	30,000,000.00
Synchron	Synchron is a bioelectronics medicine company that develops neuromodulation solutions for previously-untreatable nervous system conditions.	http://www.synchronmed.com	Series B	40,000,000	Khosla Ventures	50,000,000.00
ShopShops	ShopShops is a livestream, interactive cross-border shopping marketplace that connects retail stores globally with Chinese consumers.	http://www.shopshopslive.com	Series B	15,000,000	Acrew Capital, LightShed Ventures	35,100,000.00
Frubana	Frubana is a B2B platform of agri-products and packed goods for restaurants and small retailers.	http://www.frubana.com	Series B	65,000,000	GGV Capital	102,000,000.00
Nayya	Nayya is an insurance benefits experience and management platform that addresses health plan challenges.	http://www.nayya.com	Series B	37,000,000	ICONIQ Growth, SVB Capital	50,700,000.00
Seurat Technologies	Seurat Technologies is an industrial additive manufacturing company	http://www.seuratech.com/	Series B	41,000,000	Capricorn Investment Group	57,914,999.00
Ledger	Ledger provides security and infrastructure solutions to critical digital assets for consumers and institutional investors.	http://www.ledger.fr	Series C	380,000,000	10T Holdings	467,959,856.00
BreezoMeter	BreezoMeter is the provider of street-level and real-time air quality information.	http://www.breezometer.com	Series C	30,000,000	Entrée Capital, Fortissimo Capital	45,050,000.00
dYdX	dYdX is a leading decentralized exchange offering Perpetual, Margin, & Spot trading, as well as borrow / lend pools on Ethereum.	https://dydx.exchange/	Series C	65,000,000	Paradigm	87,000,000.00
Flyhomes	Flyhomes provides a real estate brokerage platform that helps clients through the entire home buying process.	https://www.flyhomes.com	Series C	150,000,000	Battery Ventures, Norwest Venture Partners	310,000,000.00
Moveworks	Moveworks offers an AI platform that revolutionizes how companies support their employees.	https://www.moveworks.com/	Series C	200,000,000	Alikeon Capital, Tiger Global Management	305,000,000.00
Vercel	Vercel combines the best developer experience with an obsessive focus on end-user performance.	https://vercel.com	Series C	102,000,000	Bedrock Capital	163,000,000.00
Gloat	Gloat is an internal talent marketplace that allows people to be matched to internal career opportunities.	https://www.gloat.com	Series C	68,000,000	Accel	102,600,000.00
Imply	Imply is a multi-cloud data platform designed to deliver real-time ingestion and visualizations for event-driven and streaming data flows.	https://imply.io	Series C	70,000,000	Bessemer Venture Partners	115,300,000.00

June Deals

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Company	Description	Website	Round	Raise	Lead	Total Raised
Beamery	Beamery is a talent acquisition, engagement, and retention platform that manages sourcing, hiring, and retaining of people.	http://beamery.com	Series C	138,000,000	Ontario Teachers' Pension Plan	173,000,000.00
Shogun	Shogun is an E-commerce platform that helps brands create unique buying experiences and optimize their online stores.	https://getshogun.com	Series C	67,500,000	Insight Partners	114,600,000.00
IRL	Groups, Chats, Events	https://www.irl.com/	Series C	170,000,000	SoftBank Vision Fund	197,000,000.00
Spruce Holdings	Spruce Holdings aims to improve title insurance assessment and issuance to reduce the time needed to close a real estate deal.	https://www.spruce.co/	Series C	60,000,000	Zigg Capital	110,100,000.00
Embroker	Embroker helps growing businesses save time and find the best value on the right coverage.	https://www.embroker.com/	Series C	100,000,000	FTV Capital	142,400,000.00
Popmenu	Popmenu is a SaaS company that helps restaurants turn their menu into a customer conversion engine.	https://get.popmenu.com	Series C	65,000,000	Tiger Global Management	87,144,981.00
Sense	Sense is a smart talent engagement and communication platform that helps companies find, recruit, and deploy talent.	http://www.sensehq.com	Series C	16,000,000		39,500,000.00
G2	G2 operates a software marketplace for business organizations to research, buy, and manage their software and services.	https://www.g2.com	Series D	157,000,000	Permira	257,572,384.00
Claroty	Claroty is a cybersecurity company that protects industrial control networks from cyber-attacks.	https://www.claroty.com/	Series D	140,000,000	40 North Ventures, Bessemer Venture Partners	240,000,000.00
Versa Networks	Versa Networks develops a software-defined networking platform designed to connect enterprise branches, teleworkers, and end-users securely.	http://www.versa-networks.com	Series D	84,000,000	Princeville Capital, RPS Ventures	127,350,000.00
Incorta	Incorta develops an analytics platform designed to speed up business data ingestion.	http://www.incorta.com	Series D	120,000,000	Prysm Capital	192,617,491.00
Truebill	Truebill is a personal finance app that utilizes AI to enable users to manage their personal finances and improve their financial health.	http://www.truebill.com	Series D	45,000,000	Accel	83,900,000.00
JOOR	JOOR is an online global fashion marketplace, connecting brands and retailers.	https://joor.com	Series D	46,000,000	Macquarie Capital	82,500,000.00
Hesai Technology	Hesai Technology is a designer and manufacturer of laser sensors for robots and self-driving cars.	http://www.hesaitech.com	Series D	300,000,000	CPE, GL Ventures, Meituan, Xiaomi	531,151,155.00
Anduril Industries	Anduril Industries is a defense product company that builds technology for military agencies and border surveillance.	https://www.anduril.com/	Series D	450,000,000	Elad Gil	691,000,000.00
Getir	Getir is a technology company that provides on-demand delivery services.	http://getir.com	Series D	555,000,000		1,025,000,000.00
ApplyBoard	ApplyBoard is an online platform for study abroad.	http://www.applyboard.com	Series D	300,000,000	Ontario Teachers' Pension Plan	483,480,000.00
ShipBob	ShipBob is a global logistics company that offers an e-commerce fulfillment order platform for direct-to-consumer brands.	http://www.shipbob.com	Series E	200,000,000	Bain Capital Ventures	330,500,000.00
Chainalysis	Chainalysis provides blockchain data and analysis to governments, banks, and businesses worldwide.	https://chainalysis.com	Series E	100,000,000	Coatue	366,600,000.00
Eightfold	Eightfold is a developer of a talent intelligence platform used to help companies find, recruit, and retain workers.	http://eightfold.ai	Series E	220,000,000	SoftBank Vision Fund	396,750,000.00
Figma	Figma is a design platform for teams who build products together.	http://figma.com	Series E	200,000,000	Durable Capital Partners	332,874,996.00
Guideline	Guideline is a retirement plan platform that offers the all-inclusive 401(k) and full-stack solution for growing businesses.	https://www.guideline.com	Series E	200,000,000	General Atlantic	339,000,000.00
Iterable	Iterable provides a marketing automation platform designed to optimize and measure every customer interaction.	http://iterable.com/	Series E	200,000,000		342,200,000.00
Gong	Gong.io is a revenue intelligence platform that delivers insights at scale.	https://www.gong.io/	Series E	250,000,000	Franklin Templeton Investments	583,000,000.00
Guild Education	Guild Education's lifelong learning platform offers classes, programs, and degrees for working adults.	http://www.guildeducation.com	Series E	150,000,000		378,500,000.00
Shippo	Shippo is a shipping platform that helps e-commerce companies manage their shipping operations more seamlessly.	https://goshippo.com	Series E	50,000,000	Bessemer Venture Partners	154,275,000.00
Faire	Faire is a company that helps retailers find and buy wholesale merchandise for their stores.	https://www.faire.com	Series F	260,000,000	Sequoia Capital	695,950,000.00
Exabeam	Exabeam is a cybersecurity company that provides a cloud platform designed to simplify security operations.	http://www.exabeam.com	Series F	200,000,000	Owl Rock Capital	390,000,000.00
Amplitude	Amplitude is a product intelligence platform that provides digital product tools that help teams run and grow their businesses.	http://amplitude.com	Series F	150,000,000	Sequoia Capital	336,900,000.00
ServiceTitan	ServiceTitan is a service management software that helps home services businesses generate more leads and close more sales.	http://www.servicetitan.com/	Series G	200,000,000	Thoma Bravo	1,099,777,129.00
Outreach	Outreach is a sales engagement platform that uses AI for predictive analytics as it relates to sales.	https://www.outreach.io/	Series G	200,000,000	PremjiInvest, Steadfast Financial	489,018,000.00

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Impossible Finance	Impossible Finance uses decentralised financial protocols to give everyone the same access to financial products.	https://impossible.finance/	Seed	7,000,000	Alameda Research, CMS Holdings, Hashed, True Ventures	7,000,000.00
Veri	Veri helps health-conscious individuals achieve optimal metabolic health through a blood sugar sensor and an iOS app.	https://www.veristable.com/	Seed	3,998,610	PROfounders Capital	3,998,610.00
Ecologi	Ecologi plant trees & fund the world's best climate crisis solutions.	https://ecologi.com	Seed	5,595,837	General Catalyst	4,000,000.00
dbt Labs	dbt Labs develops an analytics engineering tool that prepares raw data in the warehouse for analysis.	https://www.getdbt.com	Series C	150,000,000	Altimeter, Andreessen Horowitz, Sequoia Capital	192,400,000.00
Thumbtack	Thumbtack is a technology company that builds a modern home management platform.	https://www.thumbtack.com	Series I	275,000,000	Qatar Investment Authority	698,200,000.00
Pennylane	Pennylane is a developer of a full-stack financial management platform used to deal with financial data.	https://www.pennylane.tech/	Venture - Series	18,286,327	Sequoia Capital	34,000,000.00
Neurala	Neurala provides an AI platform that empowers companies to automate visual inspections.	http://www.neurala.com	Venture - Series	12,000,000	Pelion Venture Partners, Zebra Ventures	32,078,210.00
AllyAlign Health	AllyAlign Health operates as a care management company that focuses on the needs of patients with chronic and complex medical conditions.	http://www.allyalign.com	Venture - Series Unknown		New Enterprise Associates	10,000,000.00
Arryved	Arryved is a Point of Service software solution that empowers food and beverage establishments to create memorable guest experiences.	https://www.arryved.com/	Venture - Series	20,000,000	Foundry Group, Tribe Capital	26,671,369.00